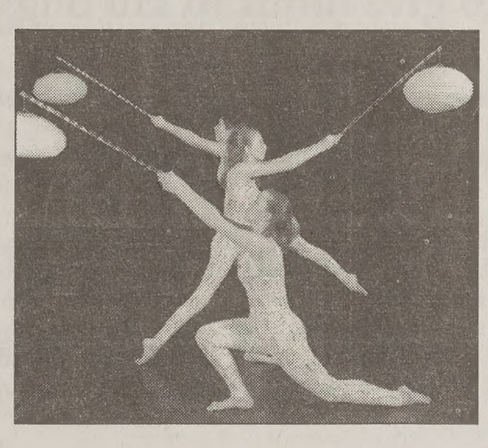
Brigham Young University

THE UNIVERSE

A Division of BYU NewsNet • Provo, Utah

Thursday, May 4, 2000 • Vol. 53 Issue 146 • http://newsnet.byu.edu



Lighting up the floor

The BYU Young Dancemakers, comprised of children ages 3 to 18, will perform this weekend on campus.

Page 4

Pieces of glass lay in piles on the floor of Ken Garff Motors on South University Avenue in Provo after 12 windows were shot out of the business. At least 26 other businesses were also victimized.

Chris Parkinson/ Universe

Broken windows cut into business

Vandals shoot windows out of 27 local stores

By Melissa Sue Johnson
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NewsNet Staff Writer

At least 27 businesses in Provo and Orem had windows to replace after several possibly related vandalism incidents Tuesday night.

Calls to the Provo Police Department and the Orem Department of Public Safety began around 11:30 p.m. Tuesday and continued Wednesday morning as more businesses reported destroyed windows and other vandalism.

Capt. Keith Teuscher, head of criminal investigations in Provo, approximated combined damages in Provo and Orem at more than $50,000. Teuscher said the police are still investigating the incidents and possible motives.

"There's a tremendous amount of property damage. We've just got to analyze what has happened. Our best hope is that someone in the public will step forward with information," Teuscher said.

Sgt. Mark Troxel of the Provo Police Department said officers are unsure of what was used to shoot out the windows.

"It is possibly wrist rockets or BB guns," Troxel said. Other possibilities are air guns, paintball guns or frozen paintballs. In addition to the broken windows, several businesses had damage to merchandise inside the businesses.

Office Essentials, at 120 N. University Ave., had three pieces of office furniture gouged by broken glass flying from a shattered window.

"It was a low sleep night," said Office Essentials manager Steve White, who was called at midnight by police reporting the broken window. "We have four to five thousand dollars in damage, but Ken Garff was who really got hurt."

Ken Garff Motors Porsche Audi Volkswagen Sales, at 410 S. University Ave., had at least $20,000 in damage.

Several windows were broken, with both paint balls and bullet holes found. Glass and other items scratched the paint on at least four showroom cars.

Joe Keddington of Provo Craft calculated damage at more than $500 from four broken windows.

The Orem Department of Public Safety reported damage to 21 businesses covering a 24-block area along State Street. Damages in Orem are estimated at $10,000.

Police first responded to Prestige Wireless at 148 S. State St., where one front windowpane was broken. In the same business complex, police found two other businesses with window damage.

A heavy plate, dark-tinted window was smashed at Hansen Chiropractic. Hansen estimates the replacement cost at $200-$300. Windows were also shattered at Dr. Christopher's Herb Shop.

"We've had it broken before, so we estimate it will be about $600," said Jason Humphrey of the herb shop. More damages were found as the police continued answering other calls along State Street.

Jones Paint and Glass reported at least 12 calls for estimates on broken windows, with one business having 12 panes of glass broken.

Two motor vehicles parked along University Avenue also had broken windows and are possibly related to the other incidents.

Residents speak out on SCAMP

By Ryanne Higley
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NewsNet Staff Writer

Residents of south Provo voiced their opinions Wednesday about the South Campus Area Master Plan in the first meeting open to the public.

"Another meaning for SCAMP is Stupid Careless And Mindless Planning," said Tom Dean, a Provo home owner and a BYU alumnus.

SCAMP is a reconstruction plan that covers of the area south of campus from 900 East to University Avenue and from BYU campus to 500 North. The plan would create a university village that will only allow student housing only while the area south of 500 North would be designated for owner occupancy.

Wednesday night's meeting at the Joaquin Elementary School was the first of two SCAMP workshops this week. The meeting focused on a visual preference survey and a public discussion of the plan.

John Fregonese, the SCAMP consultant, presented 100 slides of different building designs that could be used to make up the university village. Those at the meeting rated each slide on a scale of 0 to 10 — 10 being the best and 0 being the worst. Fergonese said after the workshop that the committee will use the data to select the 10 most liked and 10 most disliked designs.

SCAMP "is a wonderful idea," Fergonese said.

He said the SCAMP committee's goals are sixfold: create a workable student housing district; provide neighborhood retail services; develop useable open space; reduce student auto trips to campus; develop capacity for housing an additional 4,000 to 5,000 students; and protect the Joaquin neighborhood from traffic.

Kevin Callahan, the assistant director of Community Development, said that the student body of BYU and UVSC living off campus is too large for the living density available to them now. Because of zoning and land regulations, the cost of parking is expensive, making it hard to develop affordable housing.

Callahan said that the proposed SCAMP plans will help rectify these problems.

"It is better to design something with the students in mind that will help bring them closer to campus," Callahan said.

"The government has to do for people what people can't do for themselves," said Melanie McCoard, a Provo citizen activist who ran for city council last fall.

McCoard said that SCAMP is a good remedial step for the area south of campus and that the neighborhoods should be protected as long as they are viable. She said south campus is not a viable neighborhood, but those that are should be protected.

"SCAMP is good place to start, but it cannot be limited to just that," McCoard said.

Tom Dean does not agree with the SCAMP plan at all. He said that BYU has adequate housing and adding 6,000 more students, UVSC included, is ludicrous.

Dean said the basic problems south of campus are parking and traffic.

"It's raping the public," Dean said.

Sam Vaughn/Universe

Property owners and residents of the proposed SCAMP zone discuss options for future BYU housing Wednesday night at the first of two community workshops at Joaquin Elementary School in Provo.

FYI

- What: Voting on three SCAMP master plans
- When: Today, 8 a.m. to 2 p.m.
- Where: Mayor's Gallery, 351 W. Center St.

Fight Club venue may lose permit

By Nikki Purdy
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NewsNet Staff Writer

A new Pleasant Grove business may lose its permit before it opens after hosting the Fight Club on April 24.

The Proving Grounds indoor skateboard and inline skating park may not be allowed to open if the Planning Commission decides it violated its conditional permit. The commission will meet May 11 to rule on the violation.

Mark Sargeant, zoning administrator, said the permit attaches conditions for it to remain valid, including a requirement to pave an area surrounding the warehouse for at least 50 parking spaces.

The paving had not been completed when the Fight Club met there, drawing more than 400 spectators and causing the commission to question whether 50 spaces would be sufficient, Sargeant said.

Besides the parking, using the space for a fight exceeded the bounds of the permit, Sargeant said.

Sonny Fleming, one of the owners of the park, said the magnitude of the Fight Club event was more than the owners expected.

Fleming said he and his partners have spent more than $150,000 to build the park for kids to skateboard.

The commission can either revoke or modify the permit for failure to follow the conditions.

"Whether they lose it all together, I don't know," Sargeant said. "My suspicion is they will at least communicate in the most severe terms not to do it again."

WORLD

hijacks bus ban, kills hostage

HIROSHIMA, Japan wielding teen-ager a passenger bus in ling a woman and e blade to the neck ar-old girl, before ormed the vehicle and ended the 15- off.

190-mile chase and negotiations at a rest stop, police into the bus before ering through a win- an emergency exit, ued the youth. None maining passengers ed.

acking began about Wednesday on Sanyo ay, 560 miles south- kyo.

king as the hijacking his low-crime nation, bled many even more age of the suspect -- e said.

20 people were the passenger bus was commandeered. alf had either been or had escaped hijacking ended.

women passengers ed at a parking lot n was stabbed in the died, police said.

earned of the hijack- n a passenger was o use a restroom at a and called police ighway phone.

n was charged with ostages and carrying weapon, police said.

acking was the latest s of high-profile juve- es in Japan.

—Associated Press

UTAH

ling passes ew schools ebo district

s at Westside Elemen- ool will no longer have in storage closets or in classrooms. The bond uild fund five new ele- schools in the Nebo District passed Tuesday

official results, accord- racy Olsen, district busi- inistrator, was 3,240 s and 1,124 no votes. l results were released ecial board meeting at uth Main St., Spanish Wednesday at 6 p.m.

-- Kristy Lloyd

CAMPUS

eum to host n Heritage k festivities

YU Museum of Peoples ltures will host a cele- May 6 through May 13 r of Utah Prehistory and e Week.

ities begin on Tuesday ecture by Joel C. Janets- professor of archaeolo- lecture will focus on the and importance of early logical discoveries in st Utah.

ing Star, an American Performing group, will myths and legends from thwest on May 11.

itive Skills Demonstration May 13, will conclude ek's events. Participants arn how to make cords, arrowheads, grind corn, baskets, make beads ape pottery.

—Sarah Nelson

re on these stories, check out NEWSNET

Today on NewsNet
Web Edition

about paintball vandal- and mistaken identity in the Provo police beat.

//newsnet.byu.edu

News Briefs

Compiled from staff and news service reports

Government to give funds to kill bugs

SALT LAKE CITY — At least $1 million from the Bureau of Land Management will go to survey and kill grasshoppers and Mormon crickets in Utah, Rep. Jim Hansen has announced.

The pests infested an estimated 1.5 million acres in Utah last year, causing as much as $22.5 million in damages in Box Elder and Tooele counties alone.

Agricultural officials are expecting this year's invasion to be worse.

"Grasshoppers and crickets also caused considerable damage to suburban residential areas," Hansen said Tuesday in a news release. "Peoples' lawns, shrubs and trees were picked bare. In some cases the grasshoppers ate the stucco off of the homes and I even had a woman call and tell me that the screens on her windows and doors were being eaten off by these critters."

Air Jordan jumps onto IMAX screens

NEW YORK — The inspiration struck Don Kempf while he was sitting in the back row of a giant-screen movie about Niagara Falls.

He decided he would use the massive IMAX screen for something other than a nature film. He wanted the world to have an eight-story movie about one of his heroes: Michael Jordan.

Three years later, the results of that epiphany arrive in IMAX theaters around the country this weekend — an extremely close-up celebration of the world's most famous athlete — called "Michael Jordan to the Max."

"I don't think there's any other way that Michael Jordan should be shown," said Kempf, 33. "Few people have had the opportunity to see Michael Jordan that close."

IMAX theaters' giant screens fill viewers' peripheral vision, immersing them in a setting.

In the Jordan movie, the effect puts the audience on the basketball court with 20,000 fans clamoring all around. Slow-motion footage gives the viewers a sense of Jordan's artistry and time to examine rivulets of sweat on his body and the pained expressions on his opponents' faces.

Extra tickets available for 2000 Games

With less than 140 days to the Summer 2000 Olympic Games in Sydney, Australia, an extra supply of tickets will go on sale May 7.

According to www.olympics.com, the official Web site of the Sydney 2000 Olympic Games, ticket contingencies were placed until the Sydney Organizing Committee was confident in the available seating at each sports venue.

Several venue changes have affected ticket quotas. Now over 2.4 million additional tickets to all sports events can be purchased by Visa, money order, personal or bank check.

To purchase tickets for the Summer 2000 Olympic Games, contact the United States Olympic Committee for more information.

Who wants to dress like a millionaire?

NEW YORK — You don't have to be a millionaire to dress like Regis Philbin.

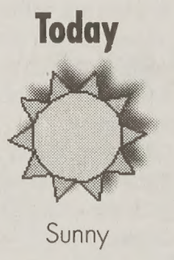
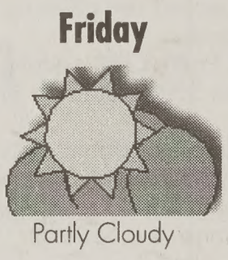
The host of ABC's popular "Who Wants to Be a Millionaire" has signed a deal granting Phillips-Van Heusen Corp. the right to design shirts and ties bearing his name.

The line will feature microfiber shirts and silk ties that retail for $40 and $50.

"Especially in the summer there will be a wide assortment of colors — the more colors the better," Philbin said.

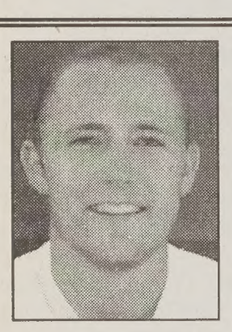
Philbin will get a guaranteed fee against which future royalties will be offset, the Wall Street Journal reported. Van Heusen is expecting to sell $50 million worth of the clothes in the first year, following the line's launch next month.

Weather

Yesterday		Today	Friday
High	84 as of		
Low	59 5 p.m.	Sunny	Partly Cloudy
Precipitation		High 84	High 82
Yesterday	0"	Low 58	Low 50
Month to date	0"		
Year to date	7.78"		

sources: BYU Geography Dept., CNN

Scripture of the Day



"Search diligently, pray always, and be believing, and all things shall work together for your good, if ye walk uprightly and remember the covenant where with ye have covenanted one with another."

— D & C 90:24

Kimball Hakes, a senior from Gilbert, Ariz., likes this scripture because "you are never without hope and when you are in a bind the gospel will help you pull through the tough times."

The Universe

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The Daily Universe is published Monday through Friday during Fall and Winter semesters, except during vacation and examination periods. *The Universe* is published Tuesday, Wednesday and Thursday during Spring and Summer terms.

Opinions expressed do not necessarily reflect the views of the student body, faculty, university administration, or Board of Trustees or The Church of Jesus Christ of Latter-day Saints.

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Libyans plea innocent in plane bombing

Associated Press

CAMP ZEIST, Netherlands — Two suspected Libyan intelligence agents pleaded innocent at the opening of their trial Wednesday for blowing up Pan Am Flight 103 over Lockerbie, Scotland, in 1988, claiming Palestinian terrorists were responsible.

The plea came minutes after Scottish High Court judge, Lord Ranald Sutherland, opened the proceedings against defendants Abdel Basset Ali al-Megrahi and Lamen Khalifa Fhimah, who surrendered for trial last year following nearly a decade of sanctions against Libya.

The defense statement named Mohammed Abu Talb, a Palestinian serving a life sentence in Sweden for earlier bombings in Denmark and the Netherlands, as one of 10 other alleged conspirators. The defense also alleged the Syrian-based group the Popular Front for the Liberation of Palestine-General Command, led by Ahmed Jibril, and the Palestinian Popular Struggle Front were behind the Lockerbie bombing.

If the defense successfully implicates other suspects, it could raise enough doubt about the Libyans' involvement to win an acquittal.

Prosecutors allege that the defendants planted a suitcase rigged with a plastic explosive onto a flight that eventually connected with flight 103 at Heathrow airport.

All 259 passengers and crew members – including 189 Americans heading home – were killed along with 11 residents of Lockerbie after the New York-bound jumbo jet took off from London's Heathrow airport at 6:25 p.m. on Dec. 21, 1988.

The proceedings follow the largest international murder investigation on record, with officials interviewing 15,000 witnesses in more than 20 countries and sifting through 180,000 pieces of evidence.

Road barriers may be perman

By Fiona Ricker
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NewsNet Staff Writer

Temporary concrete barriers may take up permanent residence along medians in Provo Canyon.

The barriers were installed over the past two years in an effort to reduce the number of accidents caused by vehicles crossing through the median, said Dan Nelson, Utah Department of Transportation project manager.

"The barriers are very effective in redirecting traffic and in practically eliminating the chance of a serious head-on crash," Nelson said.

Traffic engineers with the Utah Department of Transportation identified specific locations where a number of serious accidents had occurred.

UDOT placed concrete barriers at three locations to research their effectiveness at increasing safety, Nelson said.

A provision in UDOT's Record of Decision, a document outlining acceptable measures in decisions that impact the environment, prohibits the use of concrete barriers in the canyon.

The environmental community said barriers would b
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Y takes first in mini-baja

By John Candland
candland@newsroom.byu.edu
NewsNet Staff Writer

Courtesy Photo

BYU's team of mechanical engineers earned first and third place at a competition last weekend. The competition, at Kansas State University, judged single-driver, off-road vehicles.

BYU students took first and third place honors last week at a competition for mini-baja vehicles.

The Manhattan Madness 2000: Mini Baja West competition at Kansas State University was sponsored by the Society of Automotive Engineers.

The event was made up of several competitions to test each team's mini-baja, which are single-driver, off-road vehicles.

"We came home with more plaques than any other school from any previous competition," said Robert H. Todd, professor and coach of the teams.

Eighty-six teams from 56 schools participated in the event, representing 25 states and three countries.

Todd said he does not know of a college ever having two winning teams.

"This has got to be one of the most, if not the most prestigious competition engineering students can enter in the nation with respect to automotive vehicle engineering design and performance," Todd said.

Categories of competition included design, acceleration, sales presentation, cost, hill climbing, maneuvering, endurance and five overall winners.

BYU's junior team of mechanical engineers won first place overall, as well as second place in the acceleration event.

The team of senior students won the Cessna award, third overall and second place awards for endurance and sales presentation.

The Cessna award, presented to the seniors' team, was based on criteria of creativity, enthusiasm, spirit, selflessness and attitude.

"A good attitude is something people remember, and this team gives a very favorable impression of Brigham Young," said Jennifer Holley of the Cessna Aircraft Company, in a letter of congratulations.

Junior team captain Mike Whiting said that winning first prize was an unexpected honor.

"It was unbelievable because we went in to have a good time as a precursor to our senior year, but it all worked out for us," Whiting said.

Jisang Sun, a junior from Seoul, Korea, said that the key to winning first place was consistency.

"We got second place in one event, but for the seven events we were consistently in the top five," he said.

The team of seniors included Phillip Toone, Aaron Fox, Yuri Hovanski, Joe Memmott, Trever Coppeiters, Ben Morgan, Brian Llewellyn, Brett Withers and Steven Tuttle.

Members of the junior team were Rob Cloward, Jisang Sun, Mike Liechty, Michael Whiting, Jason Elliott and Brandon Glissmeyer.

"In the end it didn't make any difference who was on which team," Todd said. "It was all for one and one for all, like the Three Musketeers."

The senior team built its car as part of the Senior Capstone Project. It was built from the ground up with the exception of the engine, provided by Briggs and Stratton.

Y purchasing hosts vendors and suppliers

By Angelique Thomas
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NewsNet Staff Writer

Around 240 vendors and suppliers were on campus Wednesday as part of the first BYU Vendor/Supplier Appreciation Day.

Heather Densley, a BYU purchasing clerk, said some of the top representatives from suppliers such as Dell Computers, Minute Maid, Xerox and Cisco Systems, attended the event.

"During a purchasing department meeting we were challenged to go a step beyond what we are currently doing," said Vern O'Brien, manager of the Central Receiving Department.

The day was created to show BYU's appreciation for the vendors' support, O'Brien said.

"We hoped this day would improve our relationships with the vendors by showing them where their products are used so they could see the important part they play in the university," said Kim Ponczoch, data entry specialists in the Purchasing Department.

Mark Robbins, a buyer in the purchasing department and chair of the organizing committee, said the day's objectives were to show appreciation and to help the vendors and suppliers understand BYU and what it is trying to accomplish. BYU also wanted to answer questions and get feedback.

Tours were conducted for the vendors to meet the departments they work with and showcase what is going on in those areas, Robbins said.

O'Brien said the tours helped vendors meet the people they are dealing with, see the facilities and view the end results. He said they wanted the vendors to see their support is vital for BYU.

President Merrill J. Bateman, the morning's keynote speaker, gave an overview of BYU and how important the vendors and suppliers' services are to the university, said Harold Redd director of Support Services.

In the afternoon there was an open house with the Purchasing, Accounts Payable and Receiving departments. This allowed the vendors to talk about any problems or concerns and to discuss ways of doing business, O'Brien said.

Russell Gramse, from General Communications, which supplies BYU with audiovisual equipment, said he was impressed with the independent study program that helps to extend the campus throughout the world.

Paul Smith from Cisco Systems has worked for years with BYU in computer networking. He was interested in President Bateman's statement about extending BYU's campus through technology. Cisco Systems is helping BYU accomplish its goal through computer networking, Smith said.

Tom Sweet represented Dell Computers at the event. Sweet said it was an educational experience to see how technology was applied on campus. He said he was impressed with BYU's ability to integrate its vision and mission with the spiritual side of students' growth.

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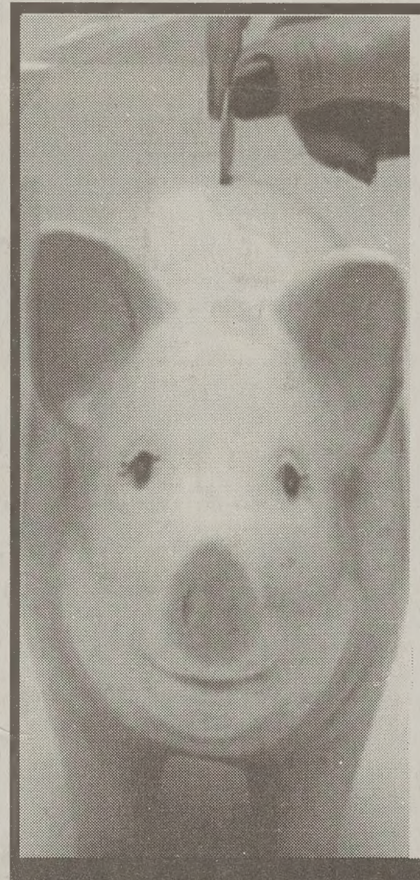

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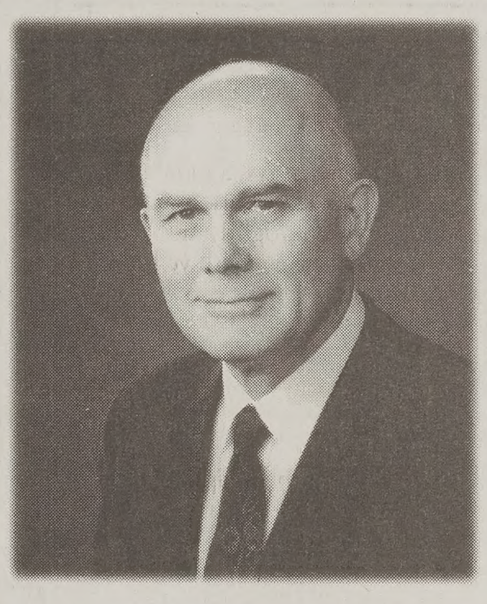

Elder Dallin H. Oaks
Member of the Quorum of the Twelve Apostles

Elder Dallin H. Oaks has served as a member of the Church's Quorum of the Twelve Apostles since May 1984. His current assignments include serving as chairman of the Priesthood Executive Council and chairman of the Leadership Training Committee.

The Provo, Utah, native is a 1954 BYU graduate; he earned his juris doctorate from the University of Chicago Law School in 1957. He served for a year as law clerk to Chief Justice Earl Warren of the U.S. Supreme Court. He practiced law for three years with a large Chicago law firm and taught for 10 years as a professor at the University of Chicago Law School. During the last year of his Chicago residence he was executive director of the American Bar Foundation, a large professional research organization.

Elder Oaks was president of BYU from 1971 to 1980 and a justice of the Utah Supreme Court from 1980 until his resignation in 1984 to accept his calling to the apostleship. His prior Church callings have included service for eight and a half years as a member of a stake presidency in Chicago and six and a half years as a regional representative in Utah.

He has been an officer or board member of many business, educational, and charitable organizations, including five years as chairman of the board of directors of the Public Broadcasting Service and eight years as board chairman of the Polynesian Cultural Center. He is the author or coauthor of 10 books and more than 100 articles on religious and legal subjects.

Elder Oaks and his wife, the late June Dixon, are the parents of six children. They have 23 grandchildren and two great-grandchildren.

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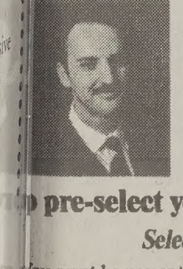

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Weekend Calendar

To submit an event, send an e-mail to calendar@du2.byu.edu. Include event info, contact name and phone number.

Local Music

Celebrate **Cinco de Mayo 2000** at Club Omni Friday night with food and dancing. Admission is $12 at the door. The fiesta begins at 9 p.m. and goes until 1 a.m.

Romantic Russia will be performed by the Utah Symphony Friday night at 8 p.m. featuring works by Rachmaninoff and Shostakovich. It is at 123 West Temple in Salt Lake City. For tickets call (801) 355-ARTS.

Super Skunk 2000 will feature 16 local punk and ska bands on Saturday from 12 p.m. to 6 p.m. It is at 8201 South Redwood Road in West Jordan. Tickets are $6 with a flyer and $7 without, and they can be purchased at the gate.

The **Wasatch Community Symphony Orchestra** will present a program on Sunday at 7:30 p.m. in the First Presbyterian Church on C Street and South Temple. Guest performers will be Beverly and Earl Crum. Admission is free.

Athletics

The **17th Annual Homestead Golden 15k Run, 5K run/walk and children's race** are on Saturday starting at 8:30 a.m. and 9 a.m. at The Homestead Resort. Participants can preregister online at http://www.racegate.com for $12 or at the race for $16. Winners are awarded Homestead weekend getaways and all participants receive T-shirts. For information call Runner's Corner at (801) 223-7010.

Theater

"Aladdin and Tales of Arabian Nights" presented by the Villa Youtheatre plays Friday and Saturday at 7:30 p.m. at the Villa Playhouse Theatre at 254 S. Main in Springville. Tickets are $7, $6 for students and seniors, and $5 for children ages 3 to 11. For more information or reservations call (801) 489-3088.

"Idle Widle," presented by Eric Idle, exploits Monty Python on Sunday at 7:30 at Abravanel Concert Hall, 123 W. South Temple in Salt Lake City. Tickets range from $25 to $40 and can be purchased by calling (801) 355-2787.

Film

"All About My Mother" will be shown as part of the Park City Film Series at 8 p.m. Friday and Saturday in the Jim Santy Auditorium. For more information call (801) 615-8291.

for more on these stories, check out

NEWSNET

Check out http://newsnet.byu.edu

NewsNet lifestyle reporters look at designer vanity license plates and food favorites for Cinco de Mayo.

Photo courtesy of Mark Philbrick

Members of the Young DanceMakers perform a dance. The team will be performing this weekend in the Richards Building.

Y dance team lights up the RB

By Christine Jackman
christine@newsroom.byu.edu
NewsNet Staff Writer

The BYU Young DanceMakers will perform "Dancing Backwards!" on Thursday, Friday and Saturday at 7:30 p.m. in the Dance Studio Theatre in 166 RB.

Christine Ollerton, co-director of The Young DanceMakers, said the creative dance program has existed as a part of BYU since 1967.

The Young DanceMakers is comprised of children ages 3 to 18 from all cities in Utah County, she said.

Stacia Rudolph, the program coordinator, said the performance this weekend will include a variety of pieces. Some of them will be light and airy, while others will be humorous with wacky costumes and crazy movements.

Only the most advanced dancers from the program will perform in this weekend's performances, Ollerton said.

"The children are beautifully trained not only in technique, but in the creative approach," she said.

Rudolph said the purpose of the children's creative program is to build creativity and confidence.

"The children themselves compose the movements used in the dance pieces," Ollerton said.

Tickets are available in the HFAC ticket offices. Prices run from $6 for the general public and adults and $5 for children, senior citizens, and BYU students, faculty and staff.

5th of M… finds fies… at Omni

By Carolyn Irvine
carolyn@newsroom.byu.edu
NewsNet Staff Writer

Traditional Mexican danc… Mariachi band, pinatas, fl… balloons and authentic Me… food will greet patrons of P… Club Omni this Friday nigh… ing its Cinco de Mayo fiesta…

"It's going to be so fun," … do Dia, Club Omni's events … dinator said.

"All the Latin communi… Provo will be there. It's fo… whole family. That's how ou… ture is," he said.

A variety of Latin dance … will be playing throughou… club, including a mariachi b…

All fiesta attendants are in… to compete in the Mexican d… of Cumbia, Norteno and Qu… dita. Prizes will be awarde… addition, there will be karac… Spanish and English.

The dance group Sabor/F… Latino will perform a numb… Mexican dances during… evening.

The fiesta will also include… from Diego's Taco Shop. Va… local markets will supply sa… of Mexican cakes and breac… addition, special nonalco… drinks such as La Bamba w… served. This drink is mad… orange, carrot, banana, m… mix, whipping cream and o… ries.

Club Omni is at 153 W. C… St. Admission to the fiesta is… and includes contests, ba… prizes and dinner. The festiv… begin at 9 p.m. and end at 1 a…

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tball gets ready for Utah

ner Wilson
newsroom.byu.edu
Sports Writer

YU softball team will rth Saturday to play a ader against Utah in the es of the season.

es are currently ranked he Mountain West Con- with a record of 14-4. gars are fifth with a 6- l.

es and the Cougars bat- t earlier this season in a eader where Utah won es, 3-1 and 7-5.

ougars' goal this season has been to continually improve, reaching their peak at conference tournament time.

That goal began to come into sight as the Cougars beat New Mexico -- ranked second in the MWC -- in a doubleheader last Saturday.

"We're where we need to be. We must continue to refuse to lose," said Coach Mary Kay Amicone.

Pitcher Maryon Dewitt said, "We've got to put it all together again."

The Cougars and Utes will start the first game of the doubleheader Saturday at 12:00 p.m. at Utah's home field.

U baseball to host Aztecs

t Glauser
wsroom.byu.edu
Sports Writer

rd-place BYU Cougars ttle second-place San tate in a critical three- eries starting today at ield.

six games remaining he inaugural Mountain nference baseball tour- the Cougars' focus is on g critical conference

starting conference play Cougars are 5-10 in their ontests.

"This is an important series which could better determine where our seeding will be in the conference tournament," BYU Coach Vance Law told Sports Information.

The Aztecs won the first series in San Diego 2 games to 1.

The Cougars are 13-11 in conference play and 25-23 overall. San Diego State is 14-9 and 26-24.

In conference games this season the Cougars and the Aztecs share identical .326 team batting averages. The two teams also have similar ERAs with BYU at 5.59 and the Aztecs at 5.64.

Y athletes look to qualify for NCAAs

Cougars to host meet Saturday

By Adrianne Nash and Ashley M. Graff
adrianne@newsroom.byu.edu
NewsNet Sports Writer

For BYU track and field, Saturday's Tri-Meet marks the final home event before the Mountain Western Conference Outdoor Championships.

The Cougars will host Utah State and the University of Washington, creating an afternoon of intense competition.

According to the U.S. Track Coaches Association, the BYU women's team enjoys a No. 5 power ranking while Washington is No. 20.

Going into the meet, the Cougars hope to improve some of their individual rankings.

"This weekend, I'm planning on really focusing in on technique," said Amy Curtis, who placed second in the javelin last week at the Drake Relays.

Poole said it's getting down to the time when they're trying to put it all together.

"I'm not a predictor", Poole said. "But I will say our girls are ready to do as well or better than they have done all season."

For many of the BYU men, it will be another opportunity to qualify for the NCAA tournament, now less than a month away in Durham, N.C.

BYU men's track head coach Willard Hirschi feels that this meet will be one of the team's most competitive this year.

"Right now, we've got to focus on the competition," Hirschi said. "It's always a preparation contest. Washington has better performances in many events than we do."

One such athlete is Washington sprinter Ja'Warren Hooker, whom Hirschi called one of the best sprinters in the nation.

Hooker, an automatic qualifier for the NCAA tournament, will be competing in the 100- and 200-meter events, opposite BYU All-American athletes Kenneth Andam and Thobias Akwenye.

Akwenye, a junior from Namibia, agrees the sprints will be some of the most competitive events.

"We've got ... kids who can really run fast on the team," Akwenye said, "So there will be a lot of competition."

Akwenye is also running the starting leg for BYU's 4x100-meter relay team, a quartet Hirschi expects to qualify for the NCAA tournament.

The competition is scheduled Saturday from 11 a.m. to 2:30 p.m. Admission is free.

File photo

Kenneth Andam finishes a 60-meter indoor race in Pocatello, Idaho Feb. 4.

NCAA hopefuls go to Stanford

By Ashley M. Graff
graff@newsroom.byu.edu
NewsNet Sports Writer

BYU sends some of its best long distance runners to California for the Cardinal Invitational held at Stanford this Friday.

"We have athletes who are right on the bubble of qualifying for NCAA spots. We wouldn't be sending them if we didn't think they would qualify," said women's head coach Craig Poole.

Both the men's and women's coaches are concerned with helping their runners achieve NCAA qualification times.

Poole and men's head coach Willard Hirschi agree that although the NCAA makes standard adjustments for altitude conditions, those adjustments are not sufficient.

"They would not qualify if they stayed here, because of the altitude," Hirschi said. "We have taken some of the best athletes and sent them to Stanford."

California's lower altitude will be a main factor in helping BYU runners to have better times.

Another factor in aiding the Cougars to better performance is better competition.

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* Full Time, 7:30am - 4:30pm
Fax # 377-1237 Or
Call: 377-3966 ext 126, ask for Sherrie
Email:sherriew@keystonetraining.com

COUPLE OR 2 ROOMMATES
live-in for 10 elderly in residential home needed immediately. $100 BONUS for starting in the next two weeks.
Room & board +$350/month.
Call Randy @ 367-3669

OFFICE STAFF
Property Management Co seeking office personnel with accounting (Quickbooks) and/or desktop publishing experience. Answer phones & light office work plus superior customer service. No weekends, no nights, casual atmosphere, 20-40 hrs/wk, $6.50/hr. Starts 5/8/2000. Email questions & resumes to FCS-Online@att.net

TRUCK UNLOADERS needed to unload insulation from semi-trailers. PT. 3pm-6pm T-W-F. Starts @ $5.50/hr. Apply in person, Hansen All Season Insulation, 175 S Geneva Rd, Lindon 785-4800.

CARPET CLEANERS PT/FT $6.50+/hr. We train. Grt company! Annie 375-7000.

LOCAL PEST CONTROL CO now hiring summer representatives. Comm. sales, very receptive market here in UT. Call 371-9302 or 815-7758, ask for Cameron.

300-Help Wanted

PT CASHIER- M-F 11:30-3pm; 1 Sat/mo. California Subs, 3230 N Univ. Ave, Provo

EXCELLENT CHILD care for 2 cute children. Sat. 9am-4pm M & W 4-8:30pm to help a BYU student-mother. Must have own transportation. Robin 343-0649

PUBLISHING COMPANY looking for customer service reps. PT. Morning or afternoon. Fax resume to 801-426-4564.

PHILIPS 66
JUICE WORLD
Now hiring! Assistant managers, cashiers, juicers, maintenance workers, FT/PT, education assistance, benefits, competitive wages, near UVSC.
Apply at 835 W. 1200 S. Orem

2 PT SECRETARIES for Accounting Office 9-1 & 1-5, $6.50/hr. Becca 373-5300

TELEMARKETING. Mortgage Call Center. FT/PT. Earn up to $14/hr. Opport. for advancement. Close to BYU. Flex. schedule. Benefits and 401K. Brittney 370-9797.

PROFESSIONAL AGENCY SEEKING experienced, non-exp. models, actors, & extras for local, national promos. Great income potential. Call 801-261-4108

ENTRY LEVEL SUPERVISOR needed to care for children up to age 11 in crisis nursery. 1:30- 6:00 pm M-F. call Jennifer at 229-1181 at the Family Support and Treatment Center

CAMP STAFF Run camp programs & supervise part of a 40 person staff at Camp Frontier, a Boy Scout camp located in the high Uintahs. From June 19-August 12 with holiday weeks off. Must be 18 years old, male or female, have good communication & leadership skills and live by BSA standards. Salary $1200+room & board for 5 weeks work. Contact Kent Gregerson @ 801-582-3663 or 801-298-3397

OUTBOUND SALES ASSOCIATES
Outbound Sales Associates needed for market leader's genealogy division, Ancestry.com. We are looking for qualified sales associates to contact current and potential customers. Requirements: Success-oriented individuals, great communication skills, self-motivated, team player. Why should you join our team? Full-time and part-time shifts available. Friendly, professional work environment. Base plus commission (Average $10.00-15.00 an hour). Great benefits package for full-time employees, including health, dental, life, 401K, and Pre-IPO stock options. For more information about our company visit our web site: www.Ancestry.com. Priority interview times are limited. To schedule an interview, call Thomas at 801-431-5211 from 9am to 5pm.

CHILD CARE needed in my home. May 4, & 12. $75/day. Call 796-0357

MARKETING POSITIONS
$10/hr PT/FT available. Training /experience req..221-8892 for interview appt.

F/T OFFICE ASSISTANT/SECRECARY. Phone and computer necessary. Call Dan or Christy at 375-7220. $8/hr DOE.

EARN up to $6K per mo. processing gov. refunds. No exp. nec. **888-649-3435 x118**

PEST CONTROL TECHNICIAN
$8/hr, 40/hrs week. Will train, hiring immediately. Call 371-9302 or 815-8577.

SEVEN PEAKS WATER PARK looking for Finance or Accounting majors with cashiering experience. Apply in person 1330 E 300 N Provo.

WHY EARN MINIMUM WAGE?
Great summer employment opportunities. Construction jobs available for all skill levels, positions from laborer to superintendent. Earn more than minimum wage, with opportunity to improve your skills and advance in rate of pay! For more information please call 227-7171 or stop by our office 590 N State St, Orem.

DIRECT CARE AIDE PT Female to provide in home care for twin girls with disabilities. Must be committed, dependable, at least 18 & able to lift. References required. 226-2305

WSI'S/ LIFEGUARDS WANTED-Apply ASAP at Provo Personnel Office, 351 W. Center St. Provo City hiring Summer swim instuctors/lifeguards. EOE/AA.

STILL NEED an ideal summer job? Good $, flexible sched., fun environ. Call center. No sales. Call Chad 373-7735.

300-Help Wanted

HOUSECLEANER - Efficient constistant, detail oriented student. 2-3 homes wkly, (approx. 5/hr ea.). Must have own transp. and a work visa. $9/hr. 225-1742, 9-5pm.

Did you know your ad is on our website?
http://newsnet.byu.edu/classifieds.cfm

START NOW! Data Entry/ Office Assistant. 30-35 hrs/wk, superior Word and Excel knowledge needed. $8-$10/hr DOE. email resume to dpeterson@audiomemories.com or Call 356-8810

TEACHING ASSISTANTS to work in school settings for delinquent students. 4 hrs/day. 3 shifts available, 8am-12pm, 10:30am-2:30pm & 10:45am-2:45pm. Begins in August. Must be avail until June 2002. $10.16-$12.18/hr. For application info call 756-8413.

GREAT HOURS, great pay with benefits. Now hiring motivated individuals to join our team. Daytime & evening, PT/FT, hours available. $7.25/hr+bonuses. Call 418-8073

LOCAL INTERNET CO. seeks account rep.. $8/hr, up to $100/wk in bonuses. FT. Good communication. skills a must, some computer exper. needed, possible stock ownership available. Call Jeff 471-8888.

MOTEL NIGHT MGR.- Excel job for married couple. Wage+room. Jerry 373-0660.

PT OFFICE SECRETARY $8/hr 10am - 2pm, must be 21. Call Stewart's Lawn Service 221-9733

PT/FT SALES & Service position w/ local dealership. Great opportunity. 259-6616.

DAIRY FARM HELP NEEDED.
Experience preferred. Call 225-6670

CELL PHONE Sales People.
Call Matt 915-7474. Good pay

NOT JUST A JOB!
Our mission is to help people find a wiser, better way to live their lives & lead their organizations. We sell products that change people's lives. We would like to have you as a part of our team. Base pay + comm, PT Morning shifts 7:30am-12 noon. Afternoons 12:00 noon-4:30pm, or FT 7:30am-4:30pm. Call Dave 375-4060.

MOTHER'S HELPER- 1, 14 mo. boy. 1 day or 2 half day/week. Transportation needed in Sandy. Need year round commitment. $8/hr. 523-1281 for more info.

ASSISTANT APT Maintenance Manager in Provo/Orem, 20-40 hrs/wk. Start 4/28, $7/hr. Fax resume & intro letter 221-7707

PAINTER TRAINER- Exp'd painters needed to train students for summer earn $12/hr + bonus Call Tim @ 801-261-0485

BRILLIANT, ENTREPRENEURIAL
Henchman wanted. Internet, HTML, Apple computers, online business models, graphic design, great writing, fly fishing, digital video & database programming. If four or more of theses are in your skill base & if you are a brilliant entrepreneur, let's talk. Visit the web site for further instructions: zenmotion.com

NEED MOTHERS HELPER
In exchange for room and board this summer. Start ASAP. Call Mavanie 802-9263, for more information.

MOTHERS & OTHERS wrk from home. $420-$1500 PT, $1900-$5000 FT, Mail order. 1-888-852-7506.

Wasatch Lawn Memorial Park is now hiring 4 people to help families with their funeral and cemetery prearrangements. Call John at 466-8687 for an appointment.

2 FT summer positions for Cooks Asst's/ Housekeepers working in ranch in Wyoming mountains. Room & Board are provided salary DOE. Interested applicants are encouraged to send resume and letter of interest or email to Laurie Haugen, Box 924, Red Lodge, MT 59068, 406-446-4181, lhaug@wtp.net

WANT A COOL JOB WITH A COOL INTERNET COMPANY?
ZoomCulture.com, an Internet broadcasting company, is hiring field representatives to capture compelling ditigal video on campus & throughout the region. Check out www.zoomculture.com/internship

SUPER 8 MOTEL- Light maintenance, Flex work sched. Call 375-8766

PT HOUSEKEEPER/MOTHERS HELPER in N. Lindon. 9-15/hrs wk, $8/hr. Exp./ref. Call .Linda 796-6776 or 368-6917.

BILINGUAL
International company looking for individual to help with training and development of new area. Possible international travel.
Call 374-8378 ext 215.

FULL TIME / PART TIME
We're swamped and need help! Seek several motivated people to train.
Call 374-8378 ext 215.

TEACHER FOR TODDLERS, energetic, happy, nurturing, and w/ experience needed for M-F, 9-12/1. Discovery Center in Orem 765-1610 ask for Kim

LOCAL PAYROLL CO looking for PT sales rep, about 12 hrs/wk, knowledge of payroll a +, hourly + comm. Call EBS 794-1103 ask for Dianne or leave message

STUDENTS NEEDED to work with our 3 yr old autistic boy in an intensive home program using applied behavior analysis and positive reinforcement. Flexible hours, no experience necessary. Professional training provided. $8-$8.25/hr. West Jordan. Call Dave or Kara 280-1097 or email dmyancey@hotmail.com

300-Help Wanted

SUPER 8 MOTEL Weekend Night Auditor. 11-7. Fri & Sat. 375-8766

PT APT MAINTENECE
$10/hr DOE. Call 375-5868

PT MOTHER'S Helper 2 kids. 26 hrs/wk. Your own child ok. Job share ok. 2 bdrm Draper apt.+salary. 801-553-8423

PAINTERS NEEDED Throughout Utah. Hundreds of positions available, no experience needed. Work with friends in your home town. Call 1-888-277-9787.

JOB BURNOUT?
Underpaid & overworked? Consulting company looking for 5 sharp individuals w/ good work ethic & people skills. Serious inquiries only. 374-8378 ext 212.

MOVING COMPANY- PT/FT. Must be dependable, courteous & motivated. $8.50-$10/hr ($12-$15/hr w/ bonuses & tips). Benefits Available. **431–0203.**

20 Yr Old Male Quad seeks PT male care-giver, willing to train. Weekdays or weekends. Call Grant 362-2202.

UNLOADER SUPERVISOR needed to supervise crew & assist in unloading insulation from semi-trailers. PT. 3pm-6pm T-W-F. Starts @ $8/hr. Apply in Person @ Hanson All Seasons Insulation, 175 S Geneva Rd, Lindon 785-4800.

FEMALE VOCALIST needed. Original music. Call Harley 764-0100 10am-8pm

$600+ /week No exp. nec. No Sales!
1-800-811-2141 code 102020

GENERAL CONSTRUCTION $10/hr 20-30 hrs/wk. Close to Y. Call 226-9073

RECEPTIONIST SUPORVISOR needed for growing internet business. 7am-3pm, start @ $8.50/hr w/ benefits. Call Che oliver 227-0004

PEOPLE WANTED to supervise and go on activities with disabled juvenile and adult males. Some have challenging behavior. Will train. $7/hr PT/FT shifts avail. Pick up application @ Chrysalis, 570 E 1400 S, Orem. Call Chris at 426-6661.

INTERNET JUNKIES
Fast paced Internet based company looking for self motivated individuals. No exper. nec.. Contact Rob @ 644-5414.

39 PEOPLE to get paid $$ for lbs. & inches you will lose next 30 days!
Guaranteed. Call 235-8940.

WASHER AND DRYER in excell cond. Moving must sell. $225 Call 375-9117

ACTIVE LDS COUPLE w/ no children 2 care for physically handicap man. Couple can interchange turns helping during the day. Care involves 2 weeks each month, every other week. Will work with second couple. Call 224-1410. Pay is your own apt, utilities, free laundry, & wage.

AT EXECUTIVE EXCELLENCE our mission is to help people find a wiser, better way to live their lives and lead their organizations. We are looking for a Customer Service manager. FT, 8am-5pm, Contact Cami @ 370-9859

HOGI YOGI & TERIYAKI STIX HIRING.
Flexible hours, great people,
pay increases. Call Diana 222-9004

EARN $530 WEEKLY distributing phone cards. No experience necessary.
Call 1-800-572-3361

DEL SOL, an international retailer, is seeking a Systems Technician with MS Access experience. NT and Visual Basic knowledge helpful. Fax resume to Darrin @ 373-0908 or call 373-8404.

24 HR WEEKEND RELIEF.
Working with 8-10 elderly in a home. 5pm Friday to 5pm Saturday. or 5 pm Saturday to 5 pm Sunday Must know how to cook and able to rest. $110/per shift.
Call Randy 367-3669.

PAID INTERNET INTERNSHIP- Lead campus promotions for new online company. Call Adam 1-888-420-9800 ext 319.

CHILDCARE PROVIDER needed, 3 children. Need car. Call Debbie 358-6792 or 802-8740

APPOINTMENT SETTERS NEEDED-
Starting pay $8 up to $15 an hour. 5pm-9pm Monday - Thursday Call 226-2996

WANT TO work for the best employers in Utah Valley? Call Select Personnel Services today, 373-3537. Immediate positions available, clerical and industrial.

HIRING MOTHERS HELPER- Rm/board, use of car + salary for 20-30/hrs of child care a week. Help mom w/4 boys ages 6-newborn. Duties include: Child care, taking boys to school/sporting activities. Lazy people don't apply, boys very active, that's why mom needs help. Must live LDS standards. Exper. & child care references required. Alpine area.Call Sarah 756-7806

APARTMENT MANAGER COUPLE- Bountiful Court apts, 36 units. Office $7/hr 15-20 hrs/wk. Maintenance $7/hr 15-20 hrs/wk. Must live on site in 2 bdrm apt @ $525/mo. Start ASAP. 2 yr commitment needed. Fax resume and "why hire us " letter to 221-7707

LOOKING FOR summer employment? Terminix International had the perfect opportunity for you!! We are looking for energetic, motivated people to sell door to door Tuesday through Saturday. We are provide all training and sales literature. Make $10.00.hr plus commission (paid weekly) Potentially $3000. to $4500.00 per month. For more information call 1-800-953-4925. Ask for Doug or Mike.

SEATTLE SUMMER JOBS
For students and teachers.
Help! We're swamped!
Long and short temporary jobs.
• Filing • Photo Copying • Data Entry
• Receptionist • Customer Service
• Admin. Assistant • Word Processors
Apply 7:30-1 M-F. TOP PAY. NO FEE!
500 Union St #435, Seattle WA 98101
206-583-0808
EMPLOYERS OVERLOAD

MODELS NEEDED- no exp necessary $25/hr Call Jenny @ 224-6886

SHOP ASSIST- PT- 7am-12pm, Sat am, $8/hr Stewart's Lawn Service. 226-2261

300-Help Wanted

WANTED EXPERIENCED TELEMARK Call from your home or apartment. bonus. Set appointments. **NO** Must be self motivated, married or **225-0332.**

NO SALES!!
Earn $7-$12 per hour!
$100 bonus after 75 hours work
Flexible Schedule
Min. 18 hours per week
Several Bonus and Incentives Pa
Weekend Shifts Available
Good reading & Typing Skills Req
Apply in person at Wirthlin World
1998 S. Columbia Lane, Orem,
84097. 226-1524 www.wirthlin.

SOS STAFFING has immed. open New skin distribution labeling produ F 7am-3:15 pm, or PT 7am-11am 11am-3:15pm, Call 798-0052 ASAP

HARMAN REAL ESTATE ACADE PRE-LICENSING SCHOOL
Get your license in 3 weeks or le
Call 224-2010

SOS STAFFING Services has openings at BIG Planet for CSR, avail, pay $8/hr. Call 374-9595 ASAP

ACCOUNT EXECUTIVE POSITIONS OPEN
$500-$1000 guaranteed. FT/PT
Call Matt B. 372-0292

GROWING PROVO-based medical is seeking the following. Billing & tions specialist, receptionist/ filing Excellent opportunity. FT & PT pos Send resume to PCHC, PO Box Provo UT 84603-1001

MAKE $500 TO $3000/wk PT. No involved. 100% for real. 1-800-811 ext 101898. Free 1000 min calling c

COOKS WANTED - Great Steak day & night avail. Starting $7.50. preferred, not nec. Call Terry 489-1

RECEIVING COORDINATOR
Responsibilities: Responsible count, verify & inspect all incoming terial, (new and returned items). stock all incoming material & en that the material is properly labeled stored. Will be responsible for pr organization, stock rotation & or ness of warehouse. Will create & tribute daily spreadsheets, of both & returned items received, to appr ate employees. Will work with & c municate material damage or probl to the purchasing department & W house Manager. **Qualifications:** O fied candidates must have high sc diploma & have 3-5 years experienc materials receiving. This individual spreadsheets & email. Excellent communication skills & people relation are needed. Forklift certification strongly recommended. Must be responsible & work without close su vision. Must have good health & able to lift 40 lbs. Full-Time position.

FULFILLMENT CLERK
Responsibilities: Responsible to ac rately pull orders for shipment. Respo sible to package outgoing items so damage will not occur during shipm Will occasionally be required to physical inventory counting & house upkeep. **Qualifications:** Q fied candidates must have high sch diploma. Previous stock room, shipp or warehousing experience is reco mended. Candidate must have ac rate counting skills. Must have the a ty to work standing for several hour a time. This person needs to be very sponsible and work without close s pervision. Must have good health & be able to lift 30 lbs. It is essential this person is a team player and h the ability to work well with others. Time position.

ABOUT MYFAMILY.COM
MyFamily.com, Inc. is a pre-IPO co pany that is focused on creating largest online community in the we for families. It has three Internet prop ties, MyFamily.com, Ancestry.com, FamilyHistory.com. MyFamily.com, I is based in Orem, Utah with offices San Francisco. MyFamily.com, Inc. backed by venture arms of CMGI, AO Compaq Computer Corporation & In Please fax resumes to 801-705-7010 email to resume@myfamilyinc.com

SHOE STORE needs PT sales help. $7/hr + comm, flex hrs, 1 yr retail ex req'd. Tony at Modern Shoe 375-27

FREE RENT and utilities for a couple live in and help care for an elderly per Rm & board + monthly allowance. Call 373-1841 ask for Carl or Jennif

CHILD CARE & HOUSEWORK- 2 dren, 35-40/hrs. per week. $200/wk. portunity to live in. Some travel, 1 yr c mitment required. Call Jennifer 796-75

HABILITATION TECHNICIAN / LEISU THERAPIST - Friendly environment, activities, new people. Great hours. $ starting, benefits offered, will train. Fill application at 394 W 400 N, Orem or c tact Maureen or Sommer 225-9292.

PART TIME YARDWORK. Flexible schedule. Call-Mrs. Sloan 226-1413

PREMIER MODEL & TALENT MG Utah's fastest growing agency is seek models/actors for local & nat'l work print/runway/film. Huge income & tra potential. Call Now & be discovered! (8 **274-3377.**

PLASMA DONORS
URGENTLY NEEDED!
Help yourself & others by donating plas ma.
You can receive up to **$150/mo.** by donating plasma at the
Alpha Plasma Center
Drop by 245 W. 100 N., Provo.
Donors Accepted: Mon-Thurs. 8- 8pm
Fri. 8-6pm, Sat. 8-4pm, Sun 10am-3pm
Call **373–2600** for more information.

NOW HIRING!!
Telephone Interviewers
Earn $7-$12 per hour
Receive $100 after 75 hours
(approx 30 days)
No sales!
Several Bonus & Incentive Plans
Good reading and typing skills.
Apply in person Wirthlin Worldwide
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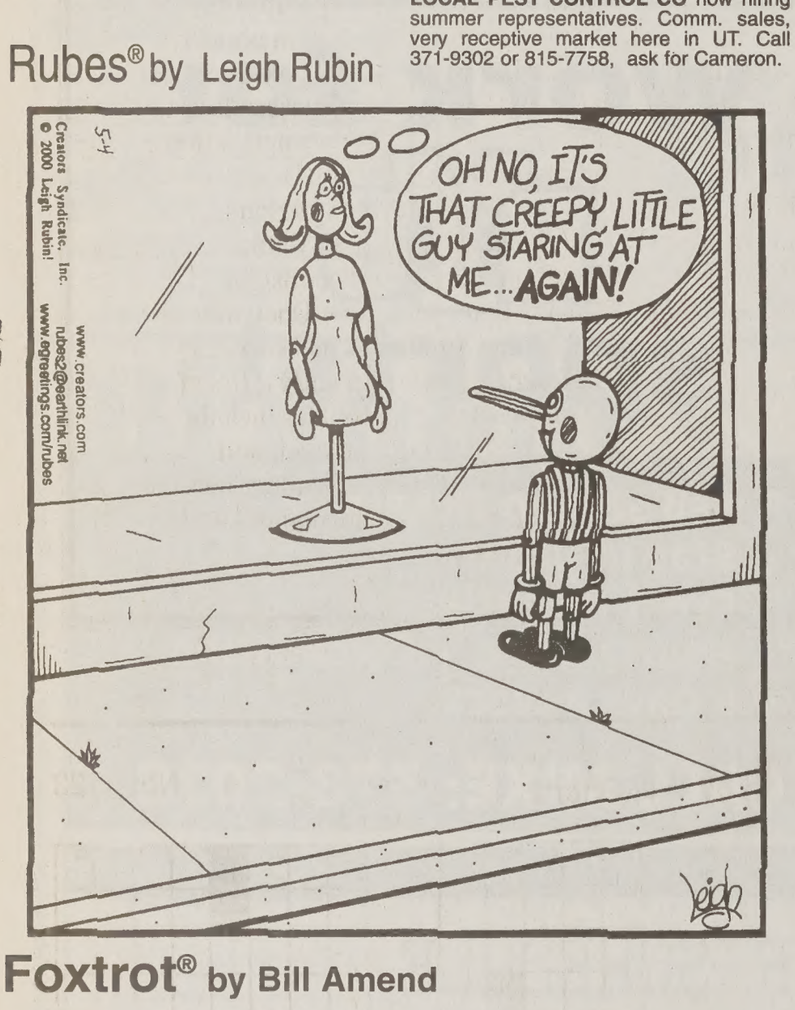
226-1524. www.wirthlin.com


OH NO, IT'S THAT CREEPY LITTLE GUY STARING AT ME...AGAIN!
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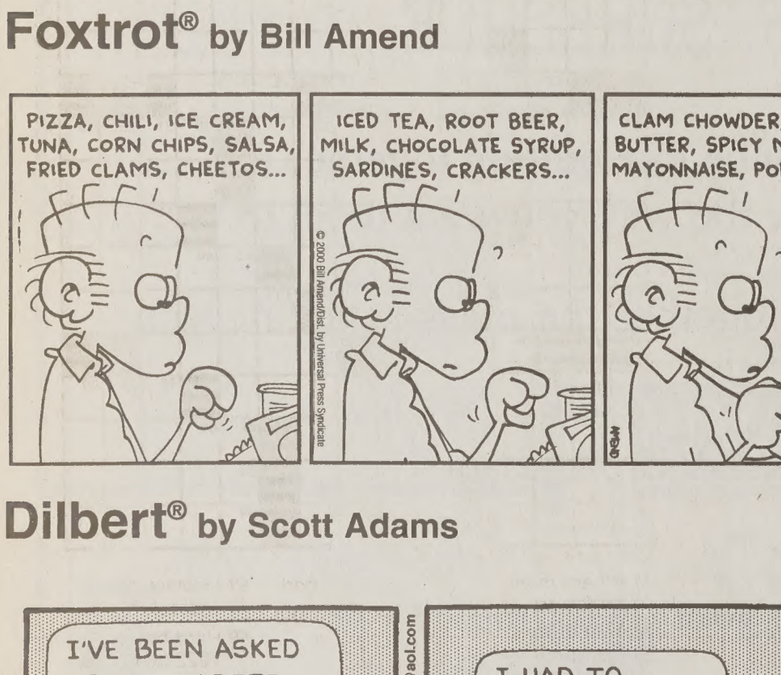
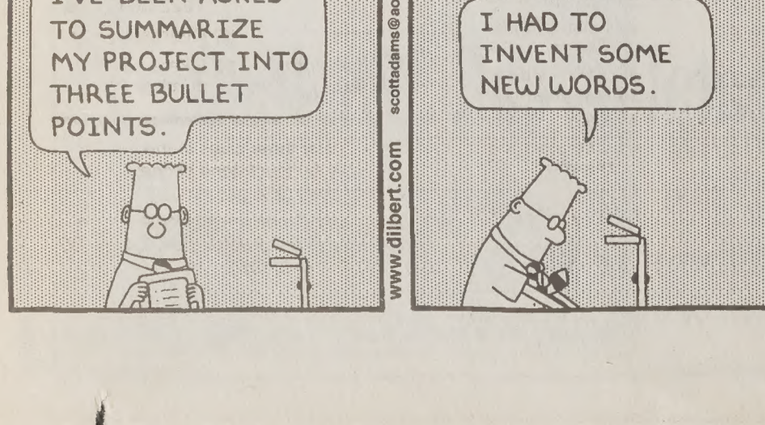
www.creators.com
www.rubesworld.com


PIZZA, CHILI, ICE CREAM, TUNA, CORN CHIPS, SALSA, FRIED CLAMS, CHEETOS...
ICED TEA, ROOT BEER, MILK, CHOCOLATE SYRUP, SARDINES, CRACKERS...
CLAM CHOWDER, PEANUT BUTTER, SPICY MUSTARD, MAYONNAISE, POP-TARTS...
IF THIS CART DOESN'T SPELL "DELICIOUS," I DON'T KNOW WHAT DOES.
MIND IF I RIDE INSIDE?
Foxtrot® by Bill Amend


I'VE BEEN ASKED TO SUMMARIZE MY PROJECT INTO THREE BULLET POINTS.
I HAD TO INVENT SOME NEW WORDS.
BELIEVE ME, YOU DON'T WANT TO BE ANY OF THESE THINGS.
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SERVICE DIRECTORY

Shoe Repair

Foothill Shoe Repair
374–2424, 438 N. 900 E. Closed Wednesday

Typing Services

WORD PROCESSING WP 8.0
Laser & Color Prints, OCR/Color Graphic Scan, Fax
THE OFFICE CONNECTION
1275 N Univ Ave #5, Myrna Varga 377-9831

NEWSNET Is ONLINE: newsnet.byu.edu

Wedding Services

WEDDING VIDEO COLLAGE Perfect receptions or post-wedding viewing. createavideo@hotmail.com Ben 370-24

The next edition of the Wedding Directory will be in the May 18th edition of the Daily Universe. For advertising info. contact Karon 378-7409 or karon@bluediamond.byu.edu Deadline for new ads is May 15.

elp Wanted

PRING/SUMMER JOB! Max flex-ite your schedule around school, personal life. No hrs. restrictions, ween 7am-5pm, M-F (wknds.off). mp positions. Weekly pay. No elemarketing. We interview busi-essionals on the computer. Apply m Wats, 2155 N. 200 W., Provo. 4-5600 before 5pm.

EAST HOME now hiring back & sales help for furniture store. rume to 801-582-7646 or email sen@downeastoutfitters.com

EASY CASH $
Last Week:
Trevyn- $110...1 night!
Jared-$95...1 night!
all cash paid nightly
$10-$35+ per hour
acation Resort Telecenter
Contact Mike: 356-6377

): ON-SITE MAINTAINENCE Must know basic plumbing. wage nd or bring resume to 339 N 700 UT 84606 by May 20, 2000

usiness Opportunities

5-$10 K/mo PT, No Joke! 100% nd training! Not MLM! 2 min msg ll 800-320-9895 ext 5830

00 OR MORE IN 48 HRS! ic income. No selling involved. 800-811-2141 code 122028

en's Contracts

ONDO- newly remodeled, S/S on-mo discount for yard work possi-rondo row, Call 756-6750

SQUARE- Spring Only, 3 blks rm, Call 371-1718

IVATE ROOMS in a duplex! Sum. & $280/FW. Pool/Jacuzzi washer & dryer. Call 377-2237.

E RENT in exchange for some al care of a male quadriplegic. 3 grt roommates & large home ard. GREAT WARD. 356-1318.

APARTMENTS Contracts for men. S/S and year round avail shared $115, Private $140. Year hared $177. LARG brdrms and vidual closets. Call 374-8158.

ITRACTS Chancellor Apts. 3 blks 125/mo incl. util. Call 375-0413

GARDENS is the place for you &/or Sum., & FW! Pool, jacuzzi, cable, & more. Call 371-6600.

spaces now avail. Pool, jacuzzi, cable, & newly remodeled kitch- 374-1700.

omen's Contracts

DUPLEX- PVT rms, non- BYU, only, $225/mo +utils. 375-6413.

LL Reduced sp/sum rate $180. odeled apartment. Call 373-5944

APARTMENTS Contracts for men. S/S and year round avail shared $115, Private $140. Year hared $177. LARG brdrms and vidual closets. Call 374-8158.

OLONY Spacious. Shared room 60/mo OBO. Call 630-577-1664

WORTH-Women only, S/S $140. 265. Furnished. 503-657-7654

SIBLE F/W $130/mo, pool, park- signing bonus Call 898-6253

USE for rent. W/D, MC, DW, sat. $200 shrd, $275 pvt.. Utils. incld. 26-7028 days, 370-9504 evens.

NTA BARABRA $190/mo, A/C, cvd pkg, Call Allison or Ginna

Y- 4 blks to Y, disposal, mw, A/C, e, Call 374-7435

OOMS in spacious duplex. DW, osal, w/d, storage, off street park- at ward & roommates. S/S $155. 0. Annual $220. Kim 764-0260

OUS CONDO- Sp/Sum, AC, DW, rnished, incredible ward, rent ne- Collect 801-255-4565, after 5pm.

F/W avail, lrg pvt rms, shrd bth, e 2 sisters. Call Mary 356-8430

E ROOM spaces available for 245 N 300 E, Provo. 856-8670.

NEW CONDO- Private room, ed, w/d, alarm system, fully fur- 270/mo. 343-0491or 243-7299.

ondos For Sale

CONDO- 2 bd, 1 ba, pool/spa, a/c to Y/UVSC. $90,950. 802-0743.

? BUY A CONDO ZERO DOWN! ners OK! Payments from, 1 bed bed $495-$590; 3 bed $611-$664. Can Email Info Fast/Free! @stonea.com. Scott 373-2444

BYU APPROVED CONDOS!! from $109K, 3 bdrms from $120K Women's Condos, FHA 3% Down! @stonea.com. Scott 373-2444

VE CONDO 2 bdrm 1 bth, Pool, le, plygrnd $89,999. 224-1379

amily/Couples ng

APTS- S/S ONLY $460/mo, 2 rms, lrg individ closets, Coin op n, mw, dw, cable, Call 374-8158

RS APT- $550/mo incld util, W/D, ast mo + $400, no pets, avail May 451-2993

TTRACTIVE 1 bdrm. 658 N 400 E Y. BYU couples only. $350/mo $425/mo F/W. Utilities included, 250 deposit. Call 379-0716.

funished apt, util included, close il May 5. $550/mo. Call 371-9178

ICE 1bdrm, 1 bth avail 5/15 or rn, dw, strg, $485/mo. 356-3986

condo avail now, 1 blk to Y, new, $580/moutil incld. 374-7582

, 1bth Condo - Unfurn.. $615/mo. hk-ups, cable, AC. Call766-0127

BLE JUNE 1 - 2 bedroom apart- blocks from BYU . D/W, AC, W/D Call Kelly @ 801-561-8031.

, 1.5 Bath Townhouse in 4 plex. W/D hk-ups, close to mall, quiet 575/mo. 373-6340.

1 BDRM Each. Close to Y. Bsmt), Upstairs $425. 373-8079 details

$430/mo + elect, unfun, avail Call Teresa 374-3528

, 1 Bath, unfurn..$530/mo, very n. Avail immediatly.Call 356-3280

nfurnished Apts.For

GNING BONUS. 1 bdrm apt, 6 BYU. Free cable, swamp cooler, $445/mo. Call Jared at 356-0519

450-Unfurnished Apts.For Rent

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Officer sues SLC over firing

Associated Press

SALT LAKE CITY — A Salt Lake police officer, who was fired after being accused of using excessive force, is suing the city for more than $75,000 in legal fees.

According to a lawsuit filed Monday in 3rd District Court, Robert Joseph spent $50,144.35 on expert witnesses and agreed to pay attorney Loni DeLand $25,000 plus $1,402.65 in costs for defending him against criminal charges.

Joseph was charged with aggravated assault for firing 11 times at Wesley Scott, who Joseph said tried to run him over at a traffic stop. The charges were later dropped.

Joseph, who had worked for the department for two years, was fired but reinstated in January after prosecutors dropped the case. He was fired again after being found psychologically unfit for service. He is appealing that decision.

Joseph and DeLand argue the money is recoverable under Utah law because the alleged offense occurred while Joseph was performing police duties and because the case was dismissed.

Orem to seek support for recycling program

By Melinda Fitzgerald
fitzgerald@newsroom.byu.edu
NewsNet Staff Writer

Orem is hoping that raising public awareness will save its beleaguered recycling program.

"If 2,500 people sign up for the service, we will continue the program," said Jim Jones of Waste Management Inc.

Waste Management notified the city a few weeks ago that the program was going to be cut because of lack of support.

"There are 16,000 homes in Orem, but less than 600 people were participating, so we were losing about $4,000 per month," Jones said.

Orem is confident that by improving awareness it will be able to get the 2,500 participants required to keep the service.

"Orem is the only community in Utah to sponsor a recycling program. We feel that it is our responsibility to the environment to keep this program," Orem Mayor Jerry Washburn said.

By increasing public knowledge of the program, Washburn said he hopes to "bring information to people who want to recycle, but don't know what to do."

He will send a personal letter to Orem residents informing them about the recycling program.

If the city gets the needed participation, the program will continue, but with some improvements.

"It will still be voluntary and still be $3 per month," Jones said, "but we will have a new, automated can and will pick up more things."

Program users complained that the open recycling containers allowed papers to blow into the road, Washburn said.

Residents will be given new cans with a lid and that are similar to the trashcans they currently use.

"They can push out this new can with their regular can on garbage day," Jones said.

The cans will be picked up about every other week with residents' regular trash collection.

Newspapers, magazines, cardboard, tin, aluminum and small appliances can be put in the new cans. The products will be sorted and recycled at the plant.

"We have figured that more than half of what is currently being thrown away can be recycled," Washburn said.

POLICE BEAT

Compiled by Jill Mendoza
jill@newsroom.byu.edu
NewsNet Staff Writer

VANDALISM

A student's research paper was vandalized after being left in a box outside a professor's office on the 11th floor of the Spencer W. Kimball Tower.

The professor opened a binder containing the paper to find the paper torn and vulgar comments written on two of the pages.

The vandalism occurred between April 20-23.

THEFT

A backpack with contents worth about $274 was stolen from a car parked in Lot 45, south of the Natural History Museum, April 25.

The vehicle was left unlocked and the passenger window was down. The owner of the backpack left for an hour and returned to find the backpack and contents missing.

There are no suspects or leads in this case.

A camera bag containing a camcorder and still camera was stolen from the WSC Lost and Found on Friday. The missing equipment is valued at $1,130.

The camera bag was initially turned into the Lost and Found, and then claimed by an individual who was not the owner. University Police consider this a "theft by deception."

This crime is being investigated. The suspect is described as a Hispanic male, about 30 years old, 5'7" or 5'8" and heavy set, clean shaven with short hair and a Spanish accent.

If you have any information, please contact the University Police, 378-5217.

A video projector was stolen from SFLC 1205 between 7 p.m. on April 27 and 11:33 a.m. on Monday. Information Technology Services reported the theft, estimated at a $3,000 value. No suspects have been identified.

SUSPICIOUS ACTIVITY

A former student, carrying a hacksaw and a bike, was stopped in the Deseret Towers area at 11:30 a.m. on Saturday. An officer interviewed the individual, and the former student claimed the bike was his. The individual was warned and released due to lack of evidence.

FIRE

A fire began in the Wyview Park Creamery Dumpster Saturday after an unknown individual dumped charcoal into the Dumpster. The fire was noticed around 7:15 p.m. The Provo City Fire Department responded. The fire caused minimal damage.

TRESPASSING

Officers were dispatched to the fifth floor of the Harold B. Lee Library April 25 in resource to a disorderly subject. The man, who had previously been banned from campus, claimed he was a general authority. He was escorted off campus, released and warned not to return.

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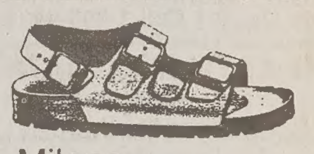
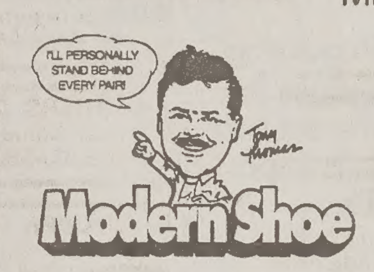

Milano
Drawings for FREE sandals every hour during the Open House


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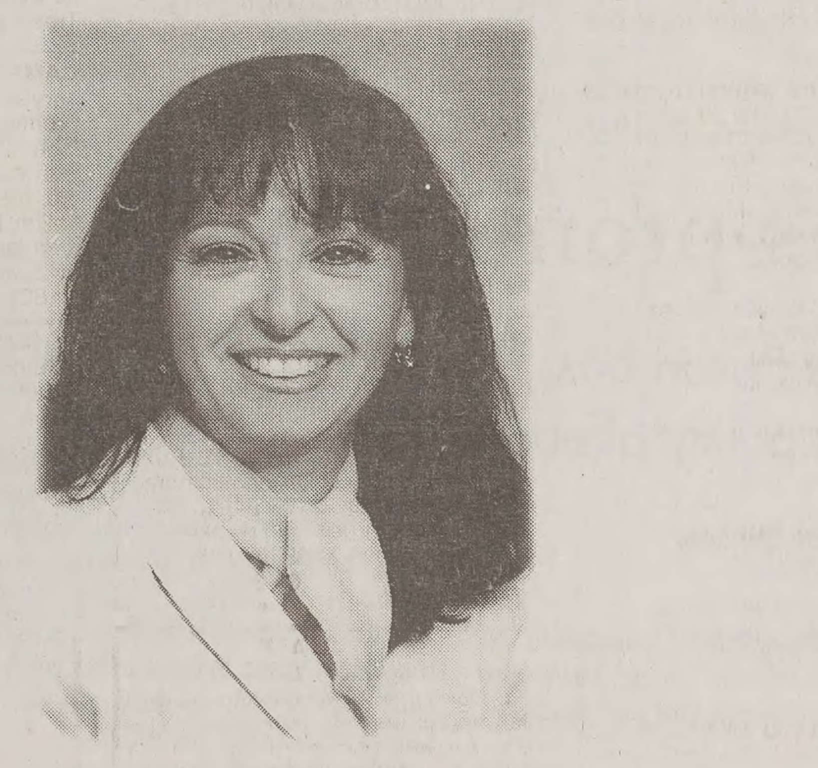


Dr. Cinzia Donatelli Noble
BYU Professor of French and Italian Languages

Professor Cinzia Donatelli Noble was born in Pescara, Italy. She met the missionaries in 1974 and was baptized a member of the Church in March of 1975. In 1976 she came to the United States and BYU to enroll in an intensive course of English as a second language. While here, she began dating Randy Noble, and they were married in the Salt Lake Temple in June 1977. They are now parents of two children.

Dr. Noble graduated cum laude with a doctoral degree in classical letters in 1979. She began her teaching career at BYU in 1980. She has taught classes in Italian literature, culture, phonetics, grammar, and composition. She has served as treasurer of the American Association for Italian Studies from 1993 to 1999 and currently chairs BYU's Department of French and Italian. She has been recognized as Outstanding Teacher in 1985 and as Teacher of the Year in 1997.

Professor Noble's scholarly research focuses on contemporary Italian literature and Italian phonetics. She has written two books: one on Cesare Pavese and American literature, and one on Italian pronunciation and phonetics.

Sister Noble has held various Church callings, such as Young Women president and counselor, Primary teacher, Gospel Doctrine teacher, and Sunday School secretary and teacher. She is currently a Relief Society teacher. Her hobbies include skiing, bicycling, and travel, and she especially enjoys attending her daughter's dance performances and her son's soccer games.

Crossword

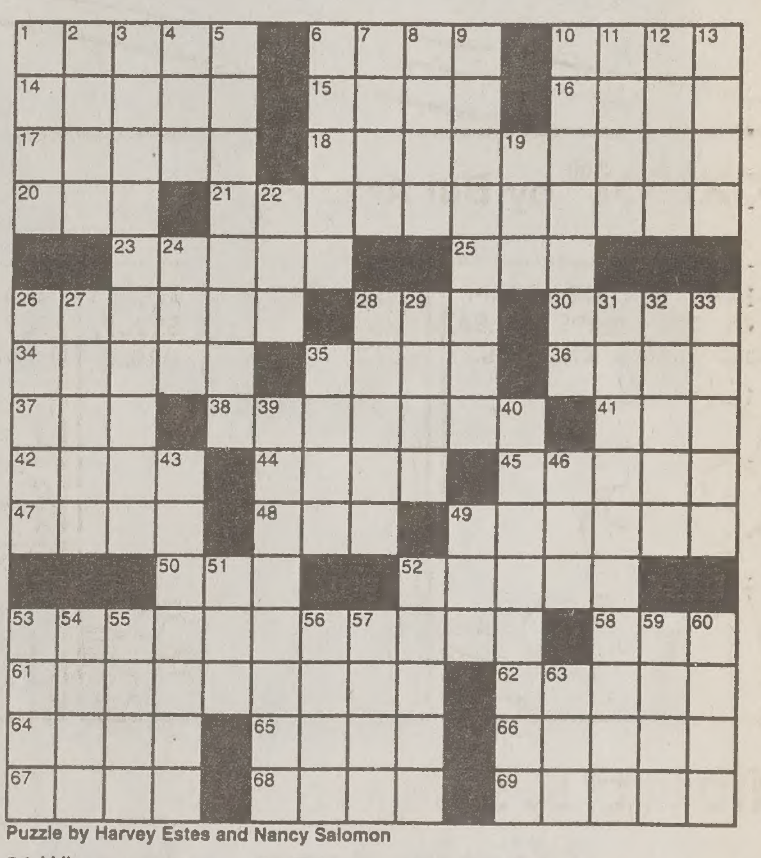
Edited by Will Shortz — No. 0323

ACROSS

1 Pressed
6 Vex, with "at"
10 Slice and dice
14 Body of art?
15 Sites
16 Aries or Taurus
17 Lack of restraint
18 Experienced hands
20 It may be found just above the knee
21 Hawaii, once
23 Sore spots
25 Op. ___
26 Hullabaloo
28 Piece of a two-piece
30 Hose hue
34 Castaway's site
35 Openness
36 Haphazard
37 They may have caps: Abbr.
38 Piles up
41 Hall-of-Fame basketball coach Hank
42 Grievance
44 One-named designer
45 Hair-raisers?
47 "... ___ they say"
48 Liver, e.g.
49 Passes
50 Fed. property manager
52 Monster slain by Hercules
53 Sweet cocktail
58 Barry Manilow hit
61 "The Trojan Women" playwright
62 Calendario opener
64 Inn inventory
65 Food sticker
66 Toss about
67 Fit together
68 What mobsters pack
69 Head and shoulders protection

DOWN

1 Team for which Darrell Griffith was Rookie of the Year
2 It's a cover-up
3 American rural life painter
4 That, to Tomás
5 Former Dolphins head
6 Is positively elated
7 ___ me tangere (something off-limits)
8 Current choice
9 Cautiously
10 Treadmill user
11 "The Clan of the Cave Bear" author Jean
12 Purchase from a jeweler
13 "Bonanza" brother
19 Son of a son
22 Long range?
24 Pfc.'s superior
26 Militant fanatic
27 Out-and-out
28 July 4th concert site
29 Like some wines
31 Where many smiles are seen
32 Man of steel?
33 Bay State sch.
35 Cosmologist Sagan
39 "2001" stone
40 Hot-weather wear
43 Like a stick-in-the-mud
46 Hole goal
49 Iris's place
51 It may be found in a trunk
52 Telephone part
53 Bit of moonlight
54 Make a call
55 Guitarist Segovia
56 Newswoman Magnus
57 Lawless character
59 Hard-hitting 1992 hurricane
60 Distressed cry
63 Like a certain number



Puzzle by Harvey Estes and Nancy Salomon

ANSWER TO PREVIOUS PUZZLE

D	O	O	R		P	R	I	M		T	A	M	P	A
A	L	S	O		L	E	N	O		O	N	E	A	L
M	A	L	T		A	S	T	O		S	T	A	I	D
E	V	O	C	A	T	I	O	N		T	I	N	G	E
			L	E	S				T	A	S	T	E	R
S	C	O	P	E		T	H	I	R	D				
A	L	L	I	E	S		E	Q	U	A	L	I	T	Y
F	A	D	E		M	I	D	S	T		A	R	O	O
E	M	E	R	G	I	N	G		H	A	Z	A	R	D
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R	E	M	A	R	K		O	S	O					
A	L	A	R	M		E	Q	U	I	P	P	I	N	G
J	E	S	S	E		R	U	N	T		A	V	O	N
A	N	T	O	N		M	A	G	I		R	A	G	A
H	A	S	N	T		A	D	E	N		K	N	O	W

Answers to any three clues in this puzzle are available by touch-tone phone: 1-900-420-5656 (95¢ per minute).

Annual subscriptions are available for the best of Sunday crosswords from the last 50 years: 1-888-7-ACROSS.

Fluoride foes speak out

By Meg Thunell
meg@newsroom.byu.edu
NewsNet Staff Writer

Teeth were gritted and bared during Lindon's City Council meeting Tuesday as residents came together to discuss the pros and cons of fluoridating water.

What was supposed to be a 15-minute presentation by Clinton Miller, chair of the National Committee against Fluoridation, turned into a lengthy debate by residents.

"If the people want fluoride, they can take a fluoride pill," said Dr. Gary Smith of Pleasant Grove. "But I don't think they can put fluoride in my water and force me to drink a poisonous substance."

Most of the people present were vocal in their opposition to fluoridation.

"We feel it is an inappropriate use of a public water system to deliver medicine," said Raye Howard of Highland, president of the grass roots lobbying organization Health Forum.

The debate over water fluoridation has been raging in Utah County since March 2000, when the Utah State Legislature passed a bill allowing county commissioners in Utah, Weber and Davis counties to put the fluoridation issue to the voters for a decision.

Opponents of water fluoridation say they are worried about dangers involved in fluoridation, claiming it is difficult to regulate the dosage of fluoride once it is put in the water. If water is fluoridated, opponents say they fear children and the elderly may ingest too much fluoride, causing fluorosis and other complications.

both sides

- Fluoride may be linked to cancer, kidney disease, and hip fractures in the elderly
- Regulating dosages for different people is impossible
- Fluoride decreases dental decay and cavities
- Fluoride strengthens teeth

sources: American Medical Association
American Dental Association

According to the American Dental Association, generally accepted scientific knowledge agrees that these claims are invalid.

Like all chemicals, fluoride can be dangerous if it is consumed in large quantities. The ADA holds, however, that the amount of fluoride present in fluoridated water is not enough to cause problems.

The ADA also said studies show that in areas where water is fluoridated, such as the East Coast, dental decay is significantly decreased.

Arrests imminent in Puerto Ric

Associated Press

VIEQUES, Puerto Rico — With opposition growing in the United States – including from Hillary Rodham Clinton – federal agents faced the prospect Wednesday of arresting bishops and a congressman who have joined protesters occupying a Navy bombing range.

Rep. Luis Gutierrez arrived Wednesday on the Puerto Rican island of Vieques, where he planned to remain and face arrest with dozens of others intent on making the Navy end its bombing exercises. A federal raid to clear the range has been expected for days.

"In the final count, we are going to win peace for Vieques," the Illinois Democrat told demonstrators in the bomb-littered range at dawn on Wednesday. Groups of Roman Catholic bishops and priests have also joined the fray.

A statement from the first lady said she opposed the Navy's bombing exercises on Vieques.

> "A small, inhabited island should not be used for target practice . . . I urge the Pentagon to negotiate a peaceful resolution to this situation."
>
> — Hillary Rodham Clinton

"A small, inhabited island should not be used for target practice," she said. "I urge the Pentagon to negotiate a peaceful resolution to this situation."

The Pentagon sent three warships, [illegible] edly carrying 1,000 Marines, to th[illegible] Monday to help the Justice Department [illegible] the protesters.

Angry civilians began occupying the [illegible] in April 1999 after a civilian guard was [illegible] in an accidental bombing.

The Navy insists the 60-year-old ra[illegible] vital to national security as the only pl[illegible] Atlantic fleet can conduct simultaneou[illegible] sea and amphibious training using live [illegible] tions. The range has been used to prep[illegible] every U.S. conflict since World War II.

That argument has failed to win ov[illegible] Vieques activists, who enjoy broad supp[illegible] Puerto Rico, a U.S. territory of 4 m[illegible] Spanish speakers.

Utah Representative Jim Hansen, a [illegible] Armed Services Committee member[illegible] ports action against the protesters and [illegible] swift action.

GOP to convene, Hatch faces three rivals

By Katie Foutz
katie@newsroom.byu.edu
NewsNet Staff Writer

Sen. Orrin Hatch is seeking to become the longest-serving popularly elected senator in Utah history. The 66-year-old chairman of the Senate Judiciary Committee is facing re-election for a fifth six-year term in the U.S. Senate.

On Saturday, he will face opposition from three other Republican candidates at the Utah GOP Convention in Salt Lake City.

Republicans Frank Guliuzza, a college professor, Greg Hawkins, an attorney, and Bart Thomas, a retired real estate investor, are also vying for the position.

Sen. Orrin Hatch

If one of these candidates receives 60 percent of the delegate votes at the convention, the Republican nomination will be his, eliminating all other Republican Party challengers.

On the Democratic side, Scott Howell, minority leader in the Utah State Senate, is the sole contender for the senate office.

Carlton Bowen, an Independent, and Jim Dexter, Libertarian, are also candidates.

At last week's convention for Utah County Republicans, Hatch was criticized by two of his primary opponents.

Guliuzza criticized Hatch's length of tenure, drawing attention to the amount of legislation Hatch has passed while in office.

"He's been there four terms – a quarter of a century," Guliuzza said. "He is racking up l[illegible] tion like Karl Malone is r[illegible] up points."

Hawkins also challenged [illegible] gates to examine Hatch's [illegible] record as chairman of the [illegible] Judiciary Committee.

Heather Barney, Hatch's [illegible] paign manager said, "If he [illegible] have such a good record [illegible] tenure) might be a problem [illegible] people continue to elect [illegible] They're pleased with wha[illegible] done."

Hatch was first elected [illegible] U.S. Senate in 1977.

After 24 years in office, [illegible] "still has a ton of en[illegible] Barney said.

Gore's promise of tighter prison drug laws not to affect state prisc

Utah State Prison has strict drug policy already

By Amy Smith
smith@newsroom.byu.edu
NewsNet Staff Writer

Democratic presidential candidate Al Gore proposed tighter drug laws for prison inmates, parolees and probationers on Tuesday.

While campaigning before hundreds of law officers, community leaders and children at an Atlanta YMCA, Gore said inmates need to be cleansed from substance abuse when they are released from prison.

"I believe we should demand that criminals get clean to get out of jail," Gore said. "We know that breaking the cycle of drug addiction is essential to fighting crime."

Gore's proposals will have no affect on the Utah State Prison in Murray off I-15, said Jack Ford, spokesman for the Utah Department of Correction.

"The federal government has no jurisdiction over state correctional institutions," Ford said.

Drug problems are inevitable at every prison and the Utah State Prison has strict policies to help control substance abuse problems among its inmates, parolees and probationers, he said.

"We have a zero tolerance policy on drugs," Ford said.

Each month prison officials run drug tests on about 2,000 inmates based on a computer-generated random selection of prisoners, he said. The computer system makes sure all prisoners are checked on a regular basis.

Prisoners with a record of "dirty urine" are tested for substance abuse more frequently, Ford said.

If drug tests come back positive, guilty inmates could lose their parole date, visitor privileges, jobs and outside recess time, he said.

"Depending on if it's a first or second offense, (the inmate) could get maximum security," Ford said.

Drugs are smuggled into the prisons in numerous ways, he said.

"Most drugs come in through visitors," Ford said.

However, Ford said the state prison in Murray has experienced almost everything from inmates receiving a bag of drugs from a passing car while wo[illegible] on a construction job outside prison[illegible] to friends throwing tennis balls fi[illegible] drugs into the prison courtyards.

Other prisoners let their fruit ferm[illegible] make their own alcohol. Ford said[illegible] hol consumption is also considered[illegible] substance abuse.

Utah has 16,000 parolees and probat[illegible] ers who are also tested for subs[illegible] abuse, Ford said.

If test results are positive, the [illegible] party often has the choice of either[illegible] ing for drug rehabilitation treatme[illegible] returning to prison.

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Abraham worked his way up ladder

By CARLA DNAN BASS
The Dallas Morning News

DALLAS — It's a grandmotherly adage: You've got to do what you can with what you've got.

But that's how Jay Abraham built his career as a sales and marketing consultant.

He doesn't have a formal education, was married at age 18 and had two kids by 20. And when he landed an all-commission sales job, Abraham said he realized that he was going to have to take full advantage of his few advantages.

"If you only eat if you deliver you become ruthlessly focused on how to maximize your time," said Abraham, who's based in California.

He is now a leading marketing consultant and speaker, commanding a $25,000 fee for a three-day conference. And he recently wrote a book about how he did it: "Getting Everything You Can Out of All You've Got: 21 Ways You Can Out-Think, Out-Perform, and Out-Earn the Competition.

"If you only eat if you deliver you become ruthlessly focused on how to maximize your time."

— Jay Abraham

Abraham said his advice can be applied to anything from running a business to starting a sales career.

"The way to succeed in your career is the same thing. It's all very transferable," he said recently in a talk to the Dallas chapter of Sales and Marketing Executives International.

He bases his ideas on three cornerstone concepts:

Maximize what is already being done.

For sales workers, that means first looking at how they landed their best customers. If most of them come from referrals, Abraham said, the sales worker should try to get more; if most come from cold calls, concentrate on making more.

Sales workers also should study and analyze how many contacts they usually make to land a sale. Finding leads, establishing new customers and maintaining existing accounts sometimes take three different skill sets, he said.

"It's rare that some person is good at all of those," he said, so sales workers must focus on what they do best.

Differentiate yourself from competitors.

One way to do that is to look at other industries for ideas, Abraham said, because the best innovations "won't be discovered in your industry or field."

An example of such out-of-the-box thinking is Federal Express.

The overnight delivery service might never have worked if it hadn't borrowed the banking industries' method of clearing checks overnight, Abraham said.

"What is as common as dirt in one industry can have the impact of an atomic bomb in another industry," he said.

Systematically use the power of relationships.

Referrals, he said, are better than cold calls because they generally buy more goods, buy more often, cost almost nothing to acquire and, in turn, refer more clients.

Developing relationships also means spending "quality time" with them, Abraham said.

"A client is literally someone who is under the care and protection of another. Fall in love not with your company, but with your client." he said. "After that you won't let anyone buy less, more, or lower quality than they should."

Many planners stay independent

By VIKAS BAJAJ
The Dallas Morning News

DALLAS — Peggy Everson didn't have to think long about rejecting American Express' recent job offer.

Her 10-year-old financial planning practice as an independent contractor with American Express Financial Advisors is thriving, and she is taking home most of her profits. So when the Minneapolis-based firm recently asked whether she wanted to be a franchisee or an employee, Everson didn't hesitate.

"I have been independent too long," said Everson, 50. "I chose it (franchising) for the freedom, the ability to choose."

All financial planners have to address the question of how they want to structure their practices at least once in their careers. Many change their minds several times.

The choices include:

—Working for a national planning firm.

—Affiliating with a planning firm as a franchisee or contractor.

—Starting an independent financial practice.

—Working for a regional or local planning partnership.

American Express, which until recently treated most of its planners as independent contractors, now offers professionals three career paths: employment, franchising and affiliation.

Susan Gethin, an American Express spokeswoman, said the options give planners varying degrees of freedom and support.

Employees are paid a salary and can make more money by bringing in new clients. Franchises, such as Everson, use the American Express brand but own their own practice and can sell it when they retire. Affiliated professionals can't use the American Express brand name, but they get investment products and services from the company.

The new options are designed to get more financial planners to join or affiliate with American Express, Gethin said. The company wants to double its planner ranks to 20,000 by 2008.

"We feel in order to succeed in the future you have to have choice for advisers and choice for consumers," she said.

Experienced planners counsel young professionals to start as employees of an established firm. Companies such as Merrill Lynch, American Express and Axa Advisors offer experienced mentors and training programs that employees couldn't afford on their own.

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1555 N. Freedom Blvd., Provo, UT 84603
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Publisher . . . . . .Kirk Parkinson
General Manager . . . . . .Al Manzi
Department Manager . . . . . .Erik Sorenson
Managing Editor . . . . . .Mike Fitzgerald

Advertising Sales Representative . . . . . .Scott Farnsworth 344-2574

Advertising Coordinator Lisa Webb 344-2520

Classified Advertising 373-6450

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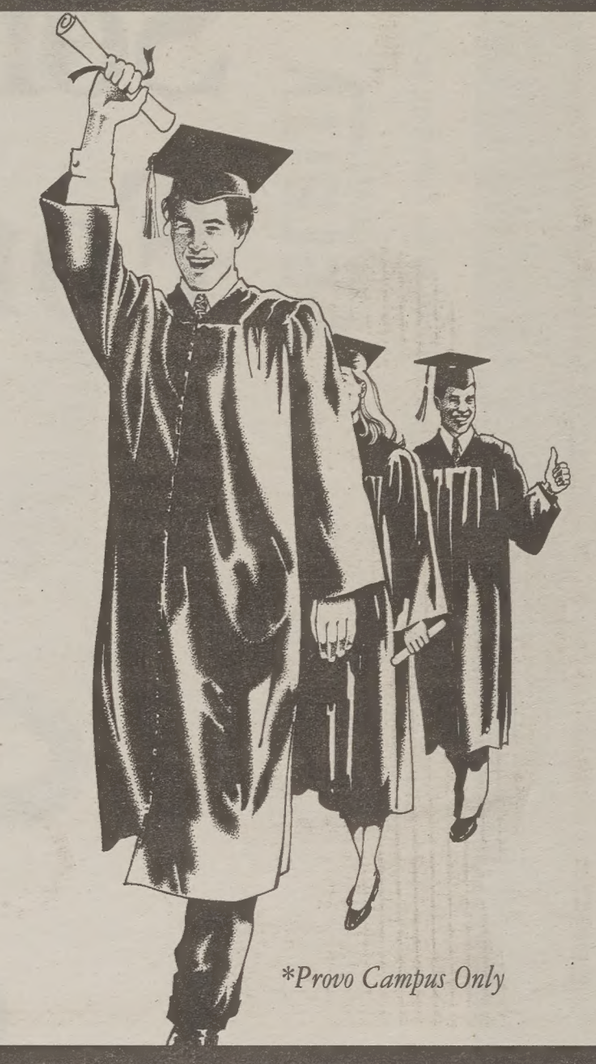

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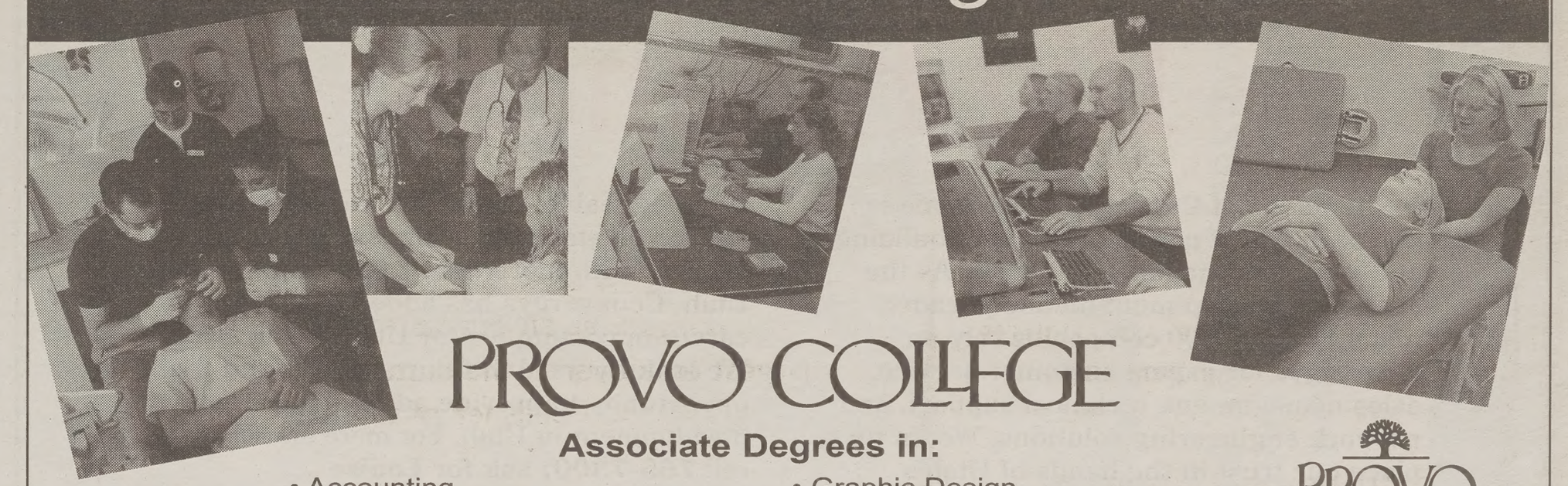

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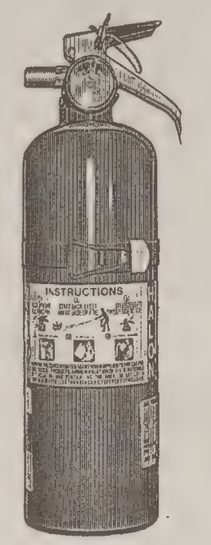

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Rehiring an important part of business

By CAROL KLEIMAN
Chicago Tribune

They say you can't go home again, but today's tight labor market means going back to work for a former employer is a real possibility: Rehiring is becoming an important business recruitment tool, but it's confined only to those who left in good graces and were excellent employees the first time around.

"We're getting the good eggs back, and these people bring a fresh energy and new ideas," said Julie Biber, Chicago-based recruitment manager for Edelman Public Relations Worldwide, which has annual revenues of $167 million and 1,700 employees in 38 offices. "They know their way around, are quick studies and provide better client services."

Last November, Edelman instituted a company-wide Welcome Back Club as a human resource initiative. So far, 12 people have been re-recruited by staff recommendations, word of mouth, networking and keeping in touch with past employees. The jobs range from senior account supervisors to senior vice presidents.

> **"I found a 'welcome back' sign on my desk and I brought bagels for everyone."**
>
> — Patti Morrison

"Employers are finding there's a need to be creative (in recruitment)," said Biber, who has a bachelor's degree in marketing and public relations and has been a human resources professional since 1991.

I asked Biber about loyalty: Many employers consider anyone who quits a traitor. Why would they want a potential malcontent back on staff?

"Leaving is not disloyal," said Biber emphatically. "Many people leave for better pay, family reasons or to acquire more skills. And there's a good chance they'll stay longer. They know why they left the first time and this time make a conscious decision to make it work."

In January, five of her former managers recommended Patti Morrison, an Edelman account supervisor from 1993 to 1994, as a potential re-recruit. In February, Morrison returned to her former agency as senior vice president.

"I found a 'welcome back' sign on my desk and I brought bagels for everyone," said Morrison, who has a bachelor's degree in communications and 13 years experience in public relations. "I left Edelman for a great opportunity to stretch my wings at a smaller agency. I was there for five years and quit to do volunteer work for one year. I was unemployed and considering my options when Edelman called."

Morrison says she was "excited about coming back, had kept in touch with my colleagues — and I knew they wanted me. It was a warm, comforting feeling."

"As long as the job candidate left honorably, returning is a good deal for both employee and employer," said H. Douglas Christiansen, president and CEO of CPS Inc., a recruitment firm based in Westchester. CPS has 100 recruiters on staff and specializes in middle managers with a salary range of from $60,000 to $130,000 annually. "To be able to hire a known quantity is a good business decision."

Christiansen, who has a bachelor's degree in marketing and psychology and opened his firm in 1973, points out that an important aspect of re-hiring, which he occasionally has done, is "to grease the way for the returning employee by letting co-workers know in advance why and how it happened."

He adds: "Good managers are always anxious to hire back a good former employee."

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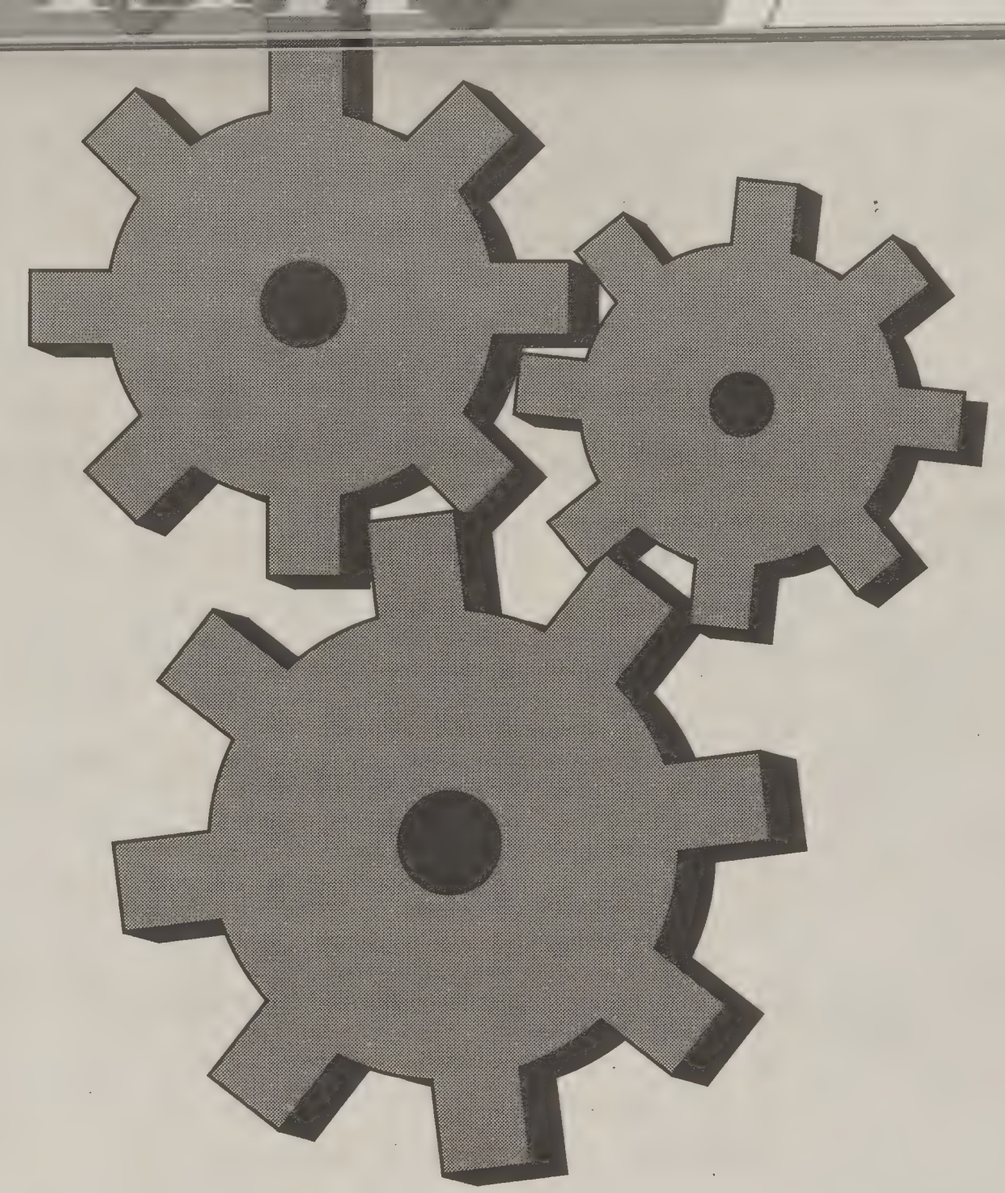

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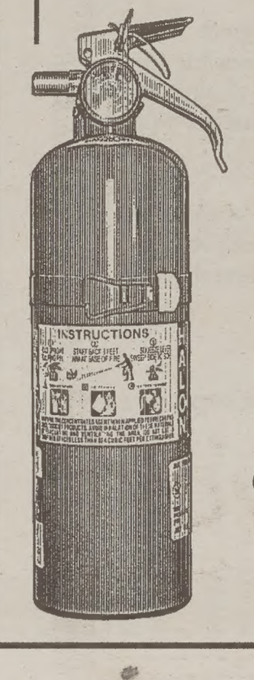

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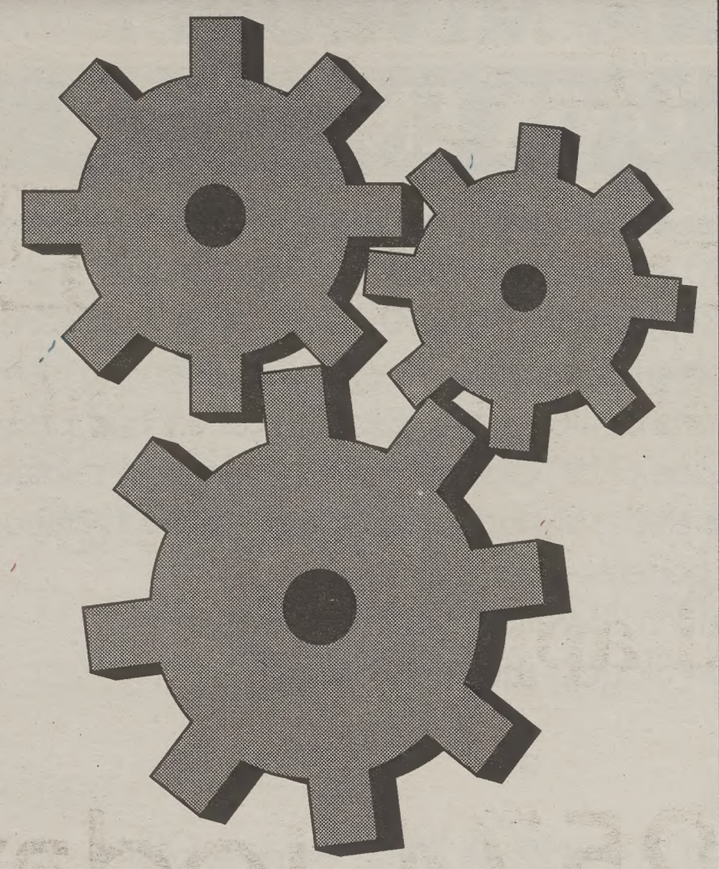

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